



Residual Value Lease Guide

2014 – 2012 Models

May – June 2013 (v4)

Effective 05-31-13 to 06-23-13

Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
4-30-13	1	All		<ul style="list-style-type: none"> Initial Publication 	5-1-13 to 5-8-13
5-9-13	2	Kia	2014	<ul style="list-style-type: none"> Residual modification on Forte models 	5-9-13 to 5-19-13
			2013	<ul style="list-style-type: none"> Added Rio and Sportage models 	
		All	2012	<ul style="list-style-type: none"> Residual modification on all 2012 models 	
5-24-13	3	GM	2014	<ul style="list-style-type: none"> Model Announcement – Chevrolet Cruze Sedan Diesel, Chevrolet Silverado 1500 Crew Cab and GMC Sierra 1500 Crew Cab models 	5-20-13 to 5-30-13
5-30-13	4	GM	2014	<ul style="list-style-type: none"> Residual enhancement on Chevrolet Silverado 1500 Crew Cab LTZ and GMC Sierra 1500 Crew Cab SLT models 	5-31-13 to 6-23-13
		Mitsubishi	2014	<ul style="list-style-type: none"> Model Announcement – Outlander models 	
		Chrysler	2013	<ul style="list-style-type: none"> Model Announcement – Town & Country S model 	

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GENERAL INFORMATION

Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at www.allydealer.com.

Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at lease inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Beginning Mileage section and the Mileage Adjustment Formula section (page 4).

Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on page 4, to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased or reference the OEM incentive message for the incentivized residual.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Determine the appropriate residual increment for low or ultra low mileage use, if applicable.
- 7) Determine the appropriate residual decrements for manual transmission, conversion and/or beginning mileage over 500 miles, if applicable.
- 8) Multiply the total residual factor (line 5 + line 6 - Line 7) times the total of lines 1 through 3 above.

Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest "anchor" terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 40 month residual, use the 36mo and 48mo terms as shown in the below examples.

All New Vehicles (except Maserati)

Standard Mileage (15,000/yr) Residuals							
CHEVROLET	24mo*	27mo	30mo*	36mo*	39mo	42mo	48mo*
MALIBU							
4dr Sdn LS	59%	57%	55%	51%	49%	48%	46%
<u>40 month example:</u>							
• 40 month contract term			RVLG	36mo 51%		48mo 46%	
$51 - (51 - 46 \div 12 \times 4) = 49.3\% \text{ rounded downward}$							
Residual for 40 month transaction is 49%							
*Anchor Term							

New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
GRANTURISMO						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>40 month example:</u>						
• 40 month contract term		Rate Sheet		36mo 42%		48mo 37%
$42 - (42 - 37 \div 12 \times 4) = 40.3\% \text{ rounded downward}$						
Residual for 40 month standard mileage transaction is 40%						

Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Maserati passenger cars (current and previous model year).
4. New Mitsubishi passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. New Kia passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demonstrator Program vehicles (except i-MiEV) with up to 7,500 beginning miles.
8. Prior Dealer Service/Rental Program vehicles (except i-MiEV) with up to 7,500 beginning miles.
9. Prior Driver Education Program vehicles (except Volt & i-MiEV) with up to 7,500 beginning miles.
10. Prior GM and Chrysler Company Owned Program vehicles (except Volt) with up to 25,000 beginning miles.
11. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education.
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn, Saab and Suzuki models).
12. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior QRD vehicles (except Volt), with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

Disposition Fee

Ally does not currently charge a disposition fee.

Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). On vehicles where the anticipated usage is in excess of the standard miles per year, the residual must be reduced at lease inception at the rates shown below.

Mileage Parameters	Annual Mileage	All Models (except GM and Maserati)	GM Models Only	Maserati Models Only
		Upfront	Upfront	Upfront
Standard	15,000	\$0.15	\$0.20	\$0.40
Low	12,000	N/A	N/A	N/A
Ultra Low	10,000	N/A	N/A	N/A

Example

Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month

Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:

All (except GM & Maserati):	reduce by \$1350 (36 x 15¢ x 250)
GM vehicles only:	reduce by \$1800 (36 x 20¢ x 250)
Maserati vehicles only:	reduce by \$3600 (36 x 40¢ x 250)

Upfront extra mileage is not available on Low or Ultra Low Mileage leases and existing mileage may be purchased only on select vehicle types. For more information, refer to the Beginning Mileage sections (page 4) for charges and/or usage options related to vehicles with beginning mileage greater than 500 miles.

Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	3	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.

Beginning Mileage (All Except GM & Maserati)

Beginning mileage cannot exceed 7,500 miles on previous demonstrators, previous high school driver education vehicles and special event vehicles purchased from an eligible OEM and 25,000 miles on former company-owned vehicles leased to eligible employees.

Lessees leasing previous demonstrators, previous high school driver education vehicles or special event vehicles and eligible employees leasing former company-owned vehicles may elect to do one of the following:

- At lease inception, when beginning mileage exceeds 500 miles, reduce the residual by 1 point and adjust the residual value downward for all miles over zero by \$0.15 per mile.
- At lease inception, when beginning mileage exceeds 500 miles, reduce the residual by 1 point and reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 7,500 miles on prior demonstrators, previous high school driver education and special event vehicles and up to a maximum of 25,000 miles on former company-owned vehicles). If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward by the remaining portion of the beginning miles by \$0.15 per mile.

For all other vehicle types, where beginning mileage exceeds 500 miles, reduce the residual by 1 point and adjust the residual value downward for all miles over zero by \$0.15 per mile.

Note: For leases of previous demonstrators, previous high school driver education vehicles, special event vehicles or former company-owned vehicles, extra miles cannot be purchased if the lessee opts to reduce the base mileage allowance by all or a portion of the vehicle's starting odometer mileage. Lessees must contract for the standard mileage allowance (15,000 miles annually) to purchase extra mileage.

Beginning Mileage (GM & Maserati Models Only)

Beginning mileage cannot exceed 7,500 miles on previous demonstrators, previous high school driver education vehicles and special event vehicles purchased from an eligible OEM and 25,000 miles on former company-owned vehicles leased to eligible employees.

Lessees leasing previous demonstrators, previous high school driver education vehicles or special event vehicles and eligible employees leasing former company-owned vehicles may elect to do one of the following:

- At lease inception, when beginning mileage exceeds 500 miles, adjust the residual value downward for all miles over zero by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).
- At lease inception, when beginning mileage exceeds 500 miles, reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 7,500 miles on prior demonstrators, previous high school driver education and special event vehicles and up to a maximum of 25,000 miles on former company-owned vehicles). If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward by the remaining portion of the beginning miles by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).

For all other vehicle types, where beginning mileage exceeds 500 miles, adjust the residual value downward for all miles over zero by \$0.20 per mile (GM) and \$0.40 per mile (Maserati).

Note: For leases of previous demonstrators, previous high school driver education vehicles, special event vehicles or former company-owned vehicles, extra miles cannot be purchased if the lessee opts to reduce the base mileage allowance by all or a portion of the vehicle's starting odometer mileage. Lessees must contract for the standard mileage allowance (15,000 miles annually) to purchase extra mileage.

Minimum Residual Value

Vehicles with base residual values below 15%, as well as vehicles with reduced residual values below 15% based on anticipated use and mileage, are unacceptable for SmartLease.

Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac, Maserati, Mitsubishi and Kia)		
<u>Options</u>	<u>OEM Accessories</u>	<u>Non-OEM Accessories</u>
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
<u>Options</u>	<u>OEM Accessories</u>	<u>Non-OEM Accessories</u>
Premium Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** On those models with a conversion deduction, the package may be residualized at 100% of dealer cost. If applicable, deductions for *Manual Transmission* and/or *Beginning Mileage Greater Than 500 Miles* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at least inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Beginning Mileage section and the Mileage Adjustment Formula section (page 4).

Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Upfitting

The following upfits will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows * (Light Duty only)
6. Dump Body * (On Highway only)

* Contact the Ally Commercial Services Group (CSG) for restrictions.

Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

Payment Calculation: 36 Months – 3.25% Rate

Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment
\$30,000 X 0.0291127 = \$873.38

Residual Value X Residual Factor = Residual Value Credit
\$13,800 X 0.0263403 = \$363.50

Net Cap Cost Payment – Residual Value Credit = Monthly Payment
\$873.38 – \$363.50 = \$509.88

SmartLease payment factors are provided in the table below (see pages 7-9).

SMARTLEASE PAYMENT FACTORS

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

SMARTLEASE PAYMENT FACTORS

30 MONTHS			36 MONTHS			39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276	0.45%	0.0279604	0.0275752	0.45%	0.0258241	0.0254397
1.75%	0.0340425	0.0325388	1.75%	0.0284920	0.0269964	1.75%	0.0263574	0.0248649
1.90%	0.0341036	0.0324714	1.90%	0.0285537	0.0269303	1.90%	0.0264193	0.0247992
2.00%	0.0341445	0.0324265	2.00%	0.0285949	0.0268862	2.00%	0.0264606	0.0247555
2.50%	0.0343490	0.0322029	2.50%	0.0288014	0.0266668	2.50%	0.0266679	0.0245378
2.60%	0.0343900	0.0321583	2.60%	0.0288428	0.0266231	2.60%	0.0267095	0.0244944
2.70%	0.0344310	0.0321138	2.70%	0.0288842	0.0265794	2.70%	0.0267511	0.0244511
2.75%	0.0344515	0.0320915	2.75%	0.0289049	0.0265576	2.75%	0.0267719	0.0244295
3.10%	0.0345953	0.0319361	3.10%	0.0290503	0.0264054	3.10%	0.0269179	0.0242785
3.90%	0.0349253	0.0315832	3.90%	0.0293840	0.0260599	3.90%	0.0272534	0.0239361
3.95%	0.0349460	0.0315612	3.95%	0.0294050	0.0260384	3.95%	0.0272744	0.0239148
4.00%	0.0349667	0.0315393	4.00%	0.0294259	0.0260169	4.00%	0.0272955	0.0238936
4.25%	0.0350702	0.0314298	4.25%	0.0295307	0.0259098	4.25%	0.0274009	0.0237875
4.65%	0.0352363	0.0312551	4.65%	0.0296989	0.0257391	4.65%	0.0275700	0.0236185
4.75%	0.0352779	0.0312116	4.75%	0.0297411	0.0256966	4.75%	0.0276124	0.0235764
4.90%	0.0353403	0.0311464	4.90%	0.0298043	0.0256329	4.90%	0.0276761	0.0235133
5.00%	0.0353819	0.0311030	5.00%	0.0298465	0.0255905	5.00%	0.0277185	0.0234714
5.18%	0.0354570	0.0310249	5.18%	0.0299226	0.0255144	5.18%	0.0277951	0.0233960
5.50%	0.0355906	0.0308866	5.50%	0.0300581	0.0253794	5.50%	0.0279315	0.0232624
5.75%	0.0356952	0.0307789	5.75%	0.0301643	0.0252743	5.75%	0.0280383	0.0231585
5.90%	0.0357580	0.0307144	5.90%	0.0302280	0.0252115	5.90%	0.0281025	0.0230963
6.00%	0.0357999	0.0306714	6.00%	0.0302706	0.0251696	6.00%	0.0281453	0.0230549
6.40%	0.0359679	0.0305002	6.40%	0.0304412	0.0250028	6.40%	0.0283171	0.0228900
6.48%	0.0360015	0.0304660	6.48%	0.0304753	0.0249695	6.48%	0.0283515	0.0228571
6.50%	0.0360099	0.0304575	6.50%	0.0304839	0.0249612	6.50%	0.0283602	0.0228489
6.65%	0.0360731	0.0303935	6.65%	0.0305480	0.0248989	6.65%	0.0284248	0.0227874
6.75%	0.0361152	0.0303509	6.75%	0.0305908	0.0248575	6.75%	0.0284679	0.0227464
6.90%	0.0361784	0.0302872	6.90%	0.0306551	0.0247954	6.90%	0.0285327	0.0226851
7.00%	0.0362206	0.0302447	7.00%	0.0306980	0.0247541	7.00%	0.0285759	0.0226443
7.25%	0.0363262	0.0301387	7.25%	0.0308054	0.0246511	7.25%	0.0286841	0.0225425
7.40%	0.0363897	0.0300753	7.40%	0.0308699	0.0245894	7.40%	0.0287491	0.0224816
7.50%	0.0364320	0.0300331	7.50%	0.0309130	0.0245484	7.50%	0.0287926	0.0224411
7.65%	0.0364955	0.0299699	7.65%	0.0309777	0.0244870	7.65%	0.0288577	0.0223804
7.75%	0.0365379	0.0299278	7.75%	0.0310208	0.0244460	7.75%	0.0289012	0.0223401
8.15%	0.0367078	0.0297598	8.15%	0.0311938	0.0242830	8.15%	0.0290756	0.0221791
8.25%	0.0367503	0.0297179	8.25%	0.0312371	0.0242423	8.25%	0.0291193	0.0221390
8.65%	0.0369207	0.0295509	8.65%	0.0314107	0.0240803	8.65%	0.0292944	0.0219792
8.75%	0.0369634	0.0295093	8.75%	0.0314542	0.0240400	8.75%	0.0293382	0.0219394
8.90%	0.0370274	0.0294469	8.90%	0.0315194	0.0239795	8.90%	0.0294041	0.0218798
9.00%	0.0370701	0.0294054	9.00%	0.0315630	0.0239393	9.00%	0.0294481	0.0218401
9.15%	0.0371343	0.0293432	9.15%	0.0316284	0.0238790	9.15%	0.0295141	0.0217807
9.25%	0.0371771	0.0293018	9.25%	0.0316721	0.0238389	9.25%	0.0295581	0.0217412
9.50%	0.0372842	0.0291986	9.50%	0.0317813	0.0237389	9.50%	0.0296684	0.0216426
9.65%	0.0373485	0.0291367	9.65%	0.0318470	0.0236791	9.65%	0.0297347	0.0215836
9.75%	0.0373915	0.0290956	9.75%	0.0318908	0.0236392	9.75%	0.0297789	0.0215444
10.00%	0.0374989	0.0289928	10.00%	0.0320005	0.0235399	10.00%	0.0298897	0.0214465
10.25%	0.0376065	0.0288904	10.25%	0.0321104	0.0234409	10.25%	0.0300006	0.0213490
10.50%	0.0377143	0.0287883	10.50%	0.0322205	0.0233422	10.50%	0.0301118	0.0212518

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SMARTLEASE PAYMENT FACTORS

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2014										
	CHEVROLET TRUCKS									
		SILVERADO 1500 2WD								
			Crew Cab Work Truck w/1WT	55	54	52	49	48	46	43
			Crew Cab Work Truck w/2WT	53	52	50	47	46	44	41
			Crew Cab LT w/1LT	54	53	51	49	47	46	42
			Crew Cab LT w/2LT	56	55	53	51	49	48	44
			Crew Cab LTZ w/1LZ	57	56	54	52	50	49	45
			Crew Cab LTZ w/2LZ	61	60	58	55	53	51	47
		SILVERADO 1500 4WD								
			Crew Cab Work Truck w/1WT	58	57	55	53	51	50	46
			Crew Cab Work Truck w/2WT	56	55	53	50	48	47	43
			Crew Cab LT w/1LT	58	57	55	52	50	49	45
			Crew Cab LT w/2LT	61	60	58	55	53	51	47
			Crew Cab LTZ w/1LZ	61	60	58	55	53	52	48
			Crew Cab LTZ w/2LZ	63	62	60	57	55	53	49
	GMC TRUCKS									
		SIERRA 1500 2WD								
			Crew Cab	58	57	55	52	50	49	45
			Crew Cab SLE	58	57	55	52	50	49	45
			Crew Cab SLT	58	57	55	52	50	49	45
		SIERRA 1500 4WD								
			Crew Cab	63	61	59	56	54	53	49
			Crew Cab SLE	61	60	58	55	53	51	47
			Crew Cab SLT	60	59	57	54	52	50	46

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013										
	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	40	38	36	33	32	30	27
			3dr Van 2500 135wb	38	36	34	31	30	28	25
			3dr Van 2500 155wb	37	35	33	30	29	27	24
			3dr Van 3500 135wb	37	35	33	30	29	27	24
			3dr Van 3500 155wb	35	33	31	28	27	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	39	37	35	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	32	31	29	27	26	24	21
			3dr Van 1500 LT	33	32	30	27	26	24	21
			3dr Van 2500 LS	31	30	28	26	25	23	20
			3dr Van 2500 LT	31	30	28	26	25	23	20
			3dr Van 3500 135wb 1LS	30	29	27	25	24	22	19
			3dr Van 3500 135wb LT	30	29	27	25	24	22	19
			3dr Van 3500 155wb 1LS	29	28	26	24	23	22	19
			3dr Van 3500 155wb LT	30	29	27	25	24	22	19
			3dr Van 3500 135wb 2LS	28	27	25	23	22	21	19
			3dr Van 3500 135wb 2LT	29	28	26	24	23	22	19
			3dr Van 3500 155wb 2LS	28	27	25	23	22	21	18
			3dr Van 3500 155wb 2LT	29	28	26	24	23	22	19
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	34	33	31	28	27	25	22
			3dr Van 1500 LT	34	33	31	28	27	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	45	44	42	40	39	38	35
			Reg Cab LT	42	41	39	37	36	35	32
			Ext Cab Work Truck	46	45	43	40	39	38	35
			Ext Cab LS	46	45	43	40	39	38	35
			Ext Cab LT	46	45	43	40	39	38	35
			Ext Cab LTZ	46	45	43	41	40	38	35
			Crew Cab Work Truck	48	47	45	42	41	40	37
			Crew Cab LS	49	48	46	43	42	40	37
			Crew Cab LT	50	48	46	43	42	40	37
			Crew Cab LTZ	47	46	44	41	40	39	36

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	47	46	44	41	40	39	36
			Reg Cab LT	45	44	42	39	38	37	34
			Ext Cab Work Truck	49	48	46	43	42	40	37
			Ext Cab LS	48	47	45	42	41	40	37
			Ext Cab LT	49	48	46	43	42	40	37
			Ext Cab LTZ	49	47	45	42	41	40	37
			Crew Cab Work Truck	50	49	47	44	43	41	38
			Crew Cab LS	52	50	48	45	44	42	39
			Crew Cab LT	51	50	48	45	44	42	39
			Crew Cab LTZ	51	50	48	45	44	42	39
		SILVERADO 1500 HYBRID 2WD	Crew Cab 1HY	49	48	46	43	42	40	37
			Crew Cab 2HY	48	46	44	41	40	39	36
		SILVERADO 1500 HYBRID 4WD	Crew Cab 1HY	51	49	47	44	43	41	38
			Crew Cab 2HY	50	49	47	44	43	41	38
		SILVERADO 2500HD 2WD	Reg Cab Work Truck	46	44	42	39	38	36	33
			Reg Cab LT	45	44	42	39	38	36	33
			Ext Cab Work Truck	49	48	46	43	42	40	37
			Ext Cab LT	49	47	45	42	41	40	37
			Ext Cab LTZ	49	48	46	43	42	40	37
			Crew Cab Work Truck	53	51	49	46	45	43	40
			Crew Cab LT	56	54	52	48	47	45	42
			Crew Cab LTZ	51	49	47	44	43	41	38
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	50	48	46	43	42	40	37
			Reg Cab LT	50	48	46	43	42	40	37
			Ext Cab Work Truck	53	52	50	47	45	44	40
			Ext Cab LT	50	49	47	44	43	41	38
			Ext Cab LTZ	52	51	49	46	44	43	39
			Crew Cab Work Truck	57	55	53	49	47	46	42
			Crew Cab LT	53	51	49	46	45	43	40
			Crew Cab LTZ	52	51	49	46	44	43	39

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD								
			Reg Cab Work Truck	46	45	43	40	39	38	35
			Reg Cab LT	45	44	42	39	38	37	34
			Ext Cab Work Truck	51	50	48	45	44	42	39
			Ext Cab LT	50	49	47	44	43	41	38
			Ext Cab LTZ	51	50	48	45	43	42	38
			Crew Cab Work Truck	53	52	50	47	45	44	40
			Crew Cab LT	51	49	47	44	43	41	38
			Crew Cab LTZ	51	49	47	44	43	41	38
		SILVERADO 3500HD 4WD								
			Reg Cab Work Truck	52	50	48	45	44	42	39
			Reg Cab LT	52	50	48	45	44	42	39
			Ext Cab Work Truck	56	54	52	49	47	46	42
			Ext Cab LT	54	52	50	47	46	44	41
			Ext Cab LTZ	53	51	49	46	45	43	40
			Crew Cab Work Truck	59	57	55	52	50	49	45
			Crew Cab LT	55	53	51	48	46	45	41
			Crew Cab LTZ	54	52	50	47	45	44	40
	GMC TRUCKS	SAVANA CARGO VAN								
			3dr Van 1500	41	39	37	34	33	31	28
			3dr Van 2500 135wb	38	36	34	31	30	29	26
			3dr Van 2500 155wb	37	35	33	30	29	28	25
			3dr Van 3500 135wb	37	35	33	30	29	27	24
			3dr Van 3500 155wb	36	34	32	29	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD								
			3dr Van 1500	36	35	33	30	29	28	25
			deduct with Conversion	4	4	4	4	4	4	4

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SAVANA PASSENGER								
			3dr Van 1500 LS	32	31	29	27	26	24	21
			3dr Van 1500 LT	33	32	30	27	26	25	22
			3dr Van 2500 LS	32	31	29	27	26	24	21
			3dr Van 2500 LT	32	31	29	27	26	24	21
			3dr Van 3500 135wb 1LS	30	29	27	25	24	23	20
			3dr Van 3500 135wb 1LT	30	29	28	26	25	23	20
			3dr Van 3500 135wb 2LS	29	28	26	24	23	22	19
			3dr Van 3500 135wb 2LT	28	27	26	24	23	22	19
			3dr Van 3500 155wb 1LS	33	32	30	28	27	25	22
			3dr Van 3500 155wb 1LT	35	33	31	28	27	26	23
			3dr Van 3500 155wb 2LS	30	29	27	25	24	23	20
			3dr Van 3500 155wb 2LT	30	29	27	25	24	23	20
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD								
			3dr Van 1500 LS	32	31	29	27	26	24	21
			3dr Van 1500 LT	33	32	30	27	26	25	22
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab Work Truck	46	45	43	40	39	38	35
			Reg Cab SLE	40	39	37	35	34	33	30
			Ext Cab Work Truck	46	45	43	40	39	37	34
			Ext Cab SL	45	44	42	39	38	37	34
			Ext Cab SLE	44	43	41	38	37	36	33
			Ext Cab SLT	44	43	41	38	37	36	33
			Crew Cab Work Truck	49	48	46	43	42	40	37
			Crew Cab SL	50	48	46	43	42	40	37
			Crew Cab SLE	50	48	46	43	42	40	37
			Crew Cab SLT	46	45	43	40	39	38	35
		SIERRA 1500 4WD								
			Reg Cab Work Truck	47	46	44	41	40	39	36
			Reg Cab SLE	45	44	42	39	38	36	33
			Ext Cab Work Truck	49	48	46	43	42	40	37
			Ext Cab SL	49	48	46	43	42	40	37
			Ext Cab SLE	49	47	45	42	41	39	36
			Ext Cab SLT	48	47	45	42	41	39	36
			Crew Cab Work Truck	52	50	48	45	44	42	39
			Crew Cab SL	53	51	49	46	44	43	39
			Crew Cab SLE	50	49	47	44	42	41	37
			Crew Cab SLT	49	47	45	42	41	39	36

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 1500 DENALI 2WD								
			Crew Cab	49	48	46	43	41	40	36
		SIERRA 1500 DENALI 4WD								
			Crew Cab	51	49	47	44	43	41	38
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	47	46	44	41	40	38	35
			Crew Cab 3HB	47	45	43	40	39	37	34
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	50	48	46	43	42	40	37
			Crew Cab 3HB	49	48	46	43	42	40	37
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	45	44	42	39	38	37	34
			Reg Cab SLE	45	44	42	39	38	37	34
			Ext Cab Work Truck	50	49	47	44	43	41	38
			Ext Cab SLE	48	47	45	42	41	39	36
			Ext Cab SLT	48	47	45	42	41	39	36
			Crew Cab Work Truck	55	53	51	48	46	45	41
			Crew Cab SLE	55	53	51	48	46	45	41
			Crew Cab SLT	50	48	46	43	42	40	37
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	50	48	46	43	42	40	37
			Reg Cab SLE	49	47	45	42	41	39	36
			Ext Cab Work Truck	54	53	51	48	46	45	41
			Ext Cab SLE	51	50	48	45	43	42	38
			Ext Cab SLT	48	46	44	41	40	39	36
			Crew Cab Work Truck	58	56	54	51	49	47	43
			Crew Cab SLE	53	51	49	46	44	43	39
			Crew Cab SLT	52	50	48	45	43	42	38
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	54	52	50	47	45	44	40
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	55	53	51	48	46	45	41
		SIERRA 3500HD 2WD								
			Reg Cab Work Truck	47	46	44	41	40	39	36
			Reg Cab SLE	48	47	45	42	41	39	36
			Ext Cab Work Truck	53	51	49	46	45	43	40
			Ext Cab SLE	50	49	47	44	42	41	37
			Ext Cab SLT	49	47	45	42	41	39	36
			Crew Cab Work Truck	55	53	51	48	46	45	41
			Crew Cab SLE	50	49	47	44	42	41	37
			Crew Cab SLT	50	49	47	44	42	41	37

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 3500HD 4WD								
			Reg Cab Work Truck	53	51	49	46	44	43	39
			Reg Cab SLE	52	51	49	46	44	43	39
			Ext Cab Work Truck	56	54	52	49	47	46	42
			Ext Cab SLE	53	51	49	46	45	43	40
			Ext Cab SLT	53	51	49	46	44	43	39
			Crew Cab Work Truck	58	56	54	50	48	47	43
			Crew Cab SLE	53	51	49	46	44	43	39
			Crew Cab SLT	53	51	49	46	45	43	40
		SIERRA 3500HD DENALI 2WD								
			Crew Cab	56	54	52	49	48	46	43
		SIERRA 3500HD DENALI 4WD								
			Crew Cab	57	55	53	49	47	46	42

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	34	32	30	27	25	24	20
			3dr Van 2500 135wb	32	30	28	25	24	22	19
			3dr Van 2500 155wb	30	29	27	24	23	21	18
			3dr Van 3500 135wb	30	29	27	24	23	21	18
			3dr Van 3500 155wb	28	27	25	22	21	19	16
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	33	31	29	26	24	23	19
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	26	25	23	20	19	18	15
			3dr Van 1500 LT	27	25	23	20	19	18	15
			3dr Van 2500 LS	25	24	22	19	18	17	
			3dr Van 2500 LT	25	24	22	19	18	17	
			3dr Van 3500 135wb 1LS	24	23	21	19	18	16	
			3dr Van 3500 135wb LT	24	23	21	19	18	16	
			3dr Van 3500 155wb 1LS	23	22	20	18	17	15	
			3dr Van 3500 155wb LT	24	23	21	19	18	16	
			3dr Van 3500 135wb 2LS	22	21	19	17	16	15	
			3dr Van 3500 135wb 2LT	23	22	20	18	17	16	
			3dr Van 3500 155wb 2LS	21	20	19	17	16		
			3dr Van 3500 155wb 2LT	23	22	20	18	17	15	
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	28	26	24	21	20	19	16
			3dr Van 1500 LT	28	26	24	21	20	19	16
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	38	37	35	33	32	31	28
			Reg Cab LT	35	34	32	30	29	28	25
			Ext Cab Work Truck	39	38	36	33	32	31	28
			Ext Cab LS	39	38	36	33	32	31	28
			Ext Cab LT	39	38	36	33	32	31	28
			Ext Cab LTZ	39	38	36	34	33	31	28
			Crew Cab Work Truck	41	40	38	35	34	33	30
			Crew Cab LS	42	41	39	36	35	33	30
			Crew Cab LT	43	41	39	36	35	33	30
			Crew Cab LTZ	40	39	37	34	33	32	29

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 4WD	Reg Cab Work Truck	40	39	37	34	33	32	29
			Reg Cab LT	38	37	35	32	31	30	27
			Ext Cab Work Truck	42	41	39	36	35	33	30
			Ext Cab LS	41	40	38	35	34	33	30
			Ext Cab LT	42	41	39	36	35	33	30
			Ext Cab LTZ	42	40	38	35	34	33	30
			Crew Cab Work Truck	43	42	40	37	36	34	31
			Crew Cab LS	45	43	41	38	37	35	32
			Crew Cab LT	44	43	41	38	37	35	32
			Crew Cab LTZ	44	43	41	38	37	35	32
		SILVERADO 1500 HYBRID 2WD	Crew Cab 1HY	42	41	39	36	35	33	30
			Crew Cab 2HY	41	39	37	34	33	32	29
		SILVERADO 1500 HYBRID 4WD	Crew Cab 1HY	44	42	40	37	36	34	31
			Crew Cab 2HY	43	42	40	37	36	34	31
		SILVERADO 2500HD 2WD	Reg Cab Work Truck	39	37	35	32	31	29	26
			Reg Cab LT	38	37	35	32	31	29	26
			Ext Cab Work Truck	42	41	39	36	35	33	30
			Ext Cab LT	42	40	38	35	34	33	30
			Ext Cab LTZ	42	41	39	36	35	33	30
			Crew Cab Work Truck	46	44	42	39	38	36	33
			Crew Cab LT	49	47	45	41	40	38	35
			Crew Cab LTZ	44	42	40	37	36	34	31
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	43	41	39	36	35	33	30
			Reg Cab LT	43	41	39	36	35	33	30
			Ext Cab Work Truck	46	45	43	40	38	37	33
			Ext Cab LT	43	42	40	37	36	34	31
			Ext Cab LTZ	45	44	42	39	37	36	32
			Crew Cab Work Truck	50	48	46	42	40	39	35
			Crew Cab LT	46	44	42	39	38	36	33
			Crew Cab LTZ	45	44	42	39	37	36	32

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD								
			Reg Cab Work Truck	39	38	36	33	32	31	28
			Reg Cab LT	38	37	35	32	31	30	27
			Ext Cab Work Truck	44	43	41	38	37	35	32
			Ext Cab LT	43	42	40	37	36	34	31
			Ext Cab LTZ	44	43	41	38	36	35	31
			Crew Cab Work Truck	46	45	43	40	38	37	33
			Crew Cab LT	44	42	40	37	36	34	31
			Crew Cab LTZ	44	42	40	37	36	34	31
		SILVERADO 3500HD 4WD								
			Reg Cab Work Truck	45	43	41	38	37	35	32
			Reg Cab LT	45	43	41	38	37	35	32
			Ext Cab Work Truck	49	47	45	42	40	39	35
			Ext Cab LT	47	45	43	40	39	37	34
			Ext Cab LTZ	46	44	42	39	38	36	33
			Crew Cab Work Truck	52	50	48	45	43	42	38
			Crew Cab LT	48	46	44	41	39	38	34
			Crew Cab LTZ	47	45	43	40	38	37	33
	GMC TRUCKS									
		SAVANA CARGO VAN								
			3dr Van 1500	35	33	31	28	26	25	21
			3dr Van 2500 135wb	32	30	28	25	24	22	19
			3dr Van 2500 155wb	30	29	27	24	23	22	19
			3dr Van 3500 135wb	30	29	27	24	23	21	18
			3dr Van 3500 155wb	29	28	26	23	22	21	18
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD								
			3dr Van 1500	29	28	26	24	23	22	19
			deduct with Conversion	4	4	4	4	4	4	4

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SAVANA PASSENGER								
			3dr Van 1500 LS	26	25	23	20	19	18	15
			3dr Van 1500 LT	27	25	23	20	19	18	16
			3dr Van 2500 LS	26	25	23	20	19	18	15
			3dr Van 2500 LT	26	25	23	20	19	18	15
			3dr Van 3500 135wb 1LS	24	23	21	19	18	17	
			3dr Van 3500 135wb 1LT	24	23	21	19	18	17	
			3dr Van 3500 135wb 2LS	23	22	20	18	17	16	
			3dr Van 3500 135wb 2LT	22	21	20	18	17	16	
			3dr Van 3500 155wb 1LS	27	26	24	21	20	19	16
			3dr Van 3500 155wb 1LT	28	27	25	22	21	20	17
			3dr Van 3500 155wb 2LS	24	23	21	19	18	17	
			3dr Van 3500 155wb 2LT	24	23	21	19	18	17	
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD								
			3dr Van 1500 LS	26	25	23	20	19	18	15
			3dr Van 1500 LT	27	25	23	20	19	18	16
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab Work Truck	39	38	36	33	32	31	28
			Reg Cab SLE	33	32	30	28	27	26	23
			Ext Cab Work Truck	39	38	36	33	32	30	27
			Ext Cab SL	38	37	35	32	31	30	27
			Ext Cab SLE	37	36	34	31	30	29	26
			Ext Cab SLT	37	36	34	31	30	29	26
			Crew Cab Work Truck	42	41	39	36	35	33	30
			Crew Cab SL	43	41	39	36	35	33	30
			Crew Cab SLE	43	41	39	36	35	33	30
			Crew Cab SLT	39	38	36	33	32	31	28
		SIERRA 1500 4WD								
			Reg Cab Work Truck	40	39	37	34	33	32	29
			Reg Cab SLE	38	37	35	32	31	29	26
			Ext Cab Work Truck	42	41	39	36	35	33	30
			Ext Cab SL	42	41	39	36	35	33	30
			Ext Cab SLE	42	40	38	35	34	32	29
			Ext Cab SLT	41	40	38	35	34	32	29
			Crew Cab Work Truck	45	43	41	38	37	35	32
			Crew Cab SL	46	44	42	39	37	36	32
			Crew Cab SLE	43	42	40	37	35	34	30
			Crew Cab SLT	42	40	38	35	34	32	29

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 DENALI 2WD								
			Crew Cab	42	41	39	36	34	33	29
		SIERRA 1500 DENALI 4WD								
			Crew Cab	44	42	40	37	36	34	31
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	40	39	37	34	33	31	28
			Crew Cab 3HB	40	38	36	33	32	30	27
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	43	41	39	36	35	33	30
			Crew Cab 3HB	42	41	39	36	35	33	30
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	38	37	35	32	31	30	27
			Reg Cab SLE	38	37	35	32	31	30	27
			Ext Cab Work Truck	43	42	40	37	36	34	31
			Ext Cab SLE	41	40	38	35	34	32	29
			Ext Cab SLT	41	40	38	35	34	32	29
			Crew Cab Work Truck	48	46	44	41	39	38	34
			Crew Cab SLE	48	46	44	41	39	38	34
			Crew Cab SLT	43	41	39	36	35	33	30
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	43	41	39	36	35	33	30
			Reg Cab SLE	42	40	38	35	34	32	29
			Ext Cab Work Truck	47	46	44	41	39	38	34
			Ext Cab SLE	44	43	41	38	36	35	31
			Ext Cab SLT	41	39	37	34	33	32	29
			Crew Cab Work Truck	51	49	47	44	42	40	36
			Crew Cab SLE	46	44	42	39	37	36	32
			Crew Cab SLT	45	43	41	38	36	35	31
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	47	45	43	40	38	37	33
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	48	46	44	41	39	38	34
		SIERRA 3500HD 2WD								
			Reg Cab Work Truck	40	39	37	34	33	32	29
			Reg Cab SLE	41	40	38	35	34	32	29
			Ext Cab Work Truck	46	44	42	39	38	36	33
			Ext Cab SLE	43	42	40	37	35	34	30
			Ext Cab SLT	42	40	38	35	34	32	29
			Crew Cab Work Truck	48	46	44	41	39	38	34
			Crew Cab SLE	43	42	40	37	35	34	30
			Crew Cab SLT	43	42	40	37	35	34	30

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 3500HD 4WD								
			Reg Cab Work Truck	46	44	42	39	37	36	32
			Reg Cab SLE	45	44	42	39	37	36	32
			Ext Cab Work Truck	49	47	45	42	40	39	35
			Ext Cab SLE	46	44	42	39	38	36	33
			Ext Cab SLT	46	44	42	39	37	36	32
			Crew Cab Work Truck	51	49	47	43	41	40	36
			Crew Cab SLE	46	44	42	39	37	36	32
			Crew Cab SLT	46	44	42	39	38	36	33
		SIERRA 3500HD DENALI 2WD								
			Crew Cab	49	47	45	42	41	39	36
		SIERRA 3500HD DENALI 4WD								
			Crew Cab	50	48	46	42	40	39	35

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 1500 4WD								
			Reg Cab Tradesman (&2TB)	55	53	51	47	45	43	38
			Reg Cab Express (&2TC)	56	54	52	48	46	44	39
			Reg Cab SLT (&2TG)	48	46	44	41	39	37	33
			Reg Cab Sport (&2TL)	50	48	46	42	40	38	34
			Quad Cab Tradesman (&2TB)	58	56	53	49	47	45	40
			Quad Cab Express (&2TC)	59	57	54	50	48	46	41
			Quad Cab SLT (&2TG)	53	51	49	45	43	41	37
			Quad Cab Big Horn/Lone Star (&2TY)	56	54	52	48	46	44	39
			Quad Cab Big Horn/Lone Star (&2TZ)	56	54	52	48	46	44	39
			Quad Cab Outdoorsman (&2TT)	57	55	52	48	46	44	39
			Quad Cab Sport (&2TL)	54	52	50	46	44	42	38
			Quad Cab Laramie (&2TH)	56	54	52	48	46	44	39
			Crew Cab Tradesman (&2TB)	61	59	56	52	50	47	42
			Crew Cab Express (&2TC)	60	58	55	51	49	47	42
			Crew Cab SLT (&2TG)	55	53	51	47	45	43	38
			Crew Cab Big Horn/Lone Star (&2TY)	58	56	53	49	47	45	40
			Crew Cab Big Horn/Lone Star (&2TZ)	58	56	53	49	47	45	40
			Crew Cab Outdoorsman (&2TT)	57	55	52	48	46	44	39
			Crew Cab Sport (&2TL)	56	54	52	48	46	44	39
			Crew Cab Laramie (&2TH)	58	56	53	49	47	45	40
			Crew Cab Laramie Longhorn (&2TK)	54	52	50	46	44	42	37
		RAM 2500 2WD								
			Reg Cab Tradesman (&2TA)	43	42	40	38	36	35	31
			Reg Cab SLT (&2TG)	43	42	40	37	35	34	30
			Crew Cab Tradesman (&2TA)	50	49	47	44	42	40	36
			Crew Cab SLT (&2TG)	48	47	45	43	41	39	35
			Crew Cab Lone Star (&2TY)	48	47	45	43	41	39	35
			Crew Cab Big Horn (&2TZ)	48	47	45	43	41	39	35
			Crew Cab Laramie (&2TH)	46	45	43	41	39	37	33
			Crew Cab Laramie Longhorn (&2TK)	44	43	41	38	36	35	31
			Mega Cab SLT (&2TG)	51	50	48	46	44	42	37
			Mega Cab Lone Star (&2TY)	52	51	49	46	44	42	38
			Mega Cab Big Horn (&2TZ)	52	51	49	46	44	42	38
			Mega Cab Laramie (&2TH)	49	48	46	44	42	40	36
			Mega Cab Laramie Longhorn (&2TK)	47	46	44	42	40	38	34
			deduct w/o AutoTran	2	2	2	2	2	2	2

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 2500 4WD								
			Reg Cab Tradesman (&2TA)	48	47	46	44	42	40	35
			Reg Cab SLT (&2TG)	45	44	43	41	39	37	33
			Crew Cab Tradesman (&2TA)	53	52	50	48	46	44	39
			Crew Cab Tradesman Power Wagon (&2TB)	50	49	47	45	43	41	37
			Crew Cab SLT (&2TG)	49	48	47	45	43	41	37
			Crew Cab Power Wagon (&2TP)	46	45	43	41	39	38	34
			Crew Cab Lone Star (&2TY)	50	49	47	45	43	41	36
			Crew Cab Big Horn (&2TZ)	50	49	47	45	43	41	37
			Crew Cab Outdoorsman (&2TT)	50	49	47	45	43	41	37
			Crew Cab Laramie (&2TH)	49	48	46	44	42	40	36
			Crew Cab Laramie Power Wagon (&2TJ)	47	46	44	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	46	45	43	41	39	38	34
			Mega Cab SLT (&2TG)	54	53	51	49	47	45	40
			Mega Cab Lone Star (&2TY)	55	54	52	49	47	45	40
			Mega Cab Big Horn (&2TZ)	54	53	51	49	47	45	40
			Mega Cab Laramie (&2TH)	53	52	50	48	46	44	39
			Mega Cab Laramie Longhorn (&2TK)	50	49	47	45	43	41	37
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD								
			Reg Cab Tradesman (&2TA)	45	44	42	40	38	37	33
			Reg Cab SLT (&2TG)	45	44	42	39	37	36	32
			Crew Cab Tradesman (&2TA)	51	50	48	46	44	42	37
			Crew Cab SLT (&2TG)	48	47	45	43	41	39	35
			Crew Cab Lone Star (&2TY)	48	47	45	43	41	39	35
			Crew Cab Big Horn (&2TZ)	48	47	45	43	41	39	35
			Crew Cab Laramie (&2TH)	47	46	44	42	40	38	34
			Crew Cab Laramie Longhorn (&2TK)	45	44	42	39	37	36	32
			Mega Cab SLT (&2TG)	53	52	50	47	45	43	38
			Mega Cab Lone Star (&2TY)	52	51	49	47	45	43	38
			Mega Cab Big Horn (&2TZ)	52	51	49	47	45	43	38
			Mega Cab Laramie (&2TH)	52	51	49	46	44	42	38
			Mega Cab Laramie Longhorn (&2TK)	49	48	46	44	42	40	36
			Mega Cab Laramie Longhorn (&2TM)	49	48	46	44	42	40	36

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 3500 4WD								
			Reg Cab Tradesman (&2TA)	50	49	48	46	44	42	37
			Reg Cab SLT (&2TG)	49	48	46	44	42	40	36
			Crew Cab Tradesman (&2TA)	53	52	50	48	46	44	39
			Crew Cab SLT (&2TG)	51	50	48	46	44	42	38
			Crew Cab Lone Star (&2TY)	51	50	48	46	44	42	38
			Crew Cab Big Horn (&2TZ)	51	50	48	46	44	42	38
			Crew Cab Laramie (&2TH)	50	49	47	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	47	46	44	42	40	39	35
			Mega Cab SLT (&2TG)	56	55	53	50	48	46	41
			Mega Cab Lone Star (&2TY)	55	54	52	50	48	46	41
			Mega Cab Big Horn (&2TZ)	55	54	52	50	48	46	41
			Mega Cab Laramie (&2TH)	54	53	51	49	47	45	40
			Mega Cab Laramie Longhorn	51	50	48	46	44	42	37

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS									
		CARGO VAN								
		RAM 1500 2WD	3dr Van (&2DC)	31	29	27	24	22	21	17
			Reg Cab ST (&2TA)	39	38	36	33	31	29	24
			Reg Cab Tradesman (&2TB)	43	41	39	36	34	32	27
			Reg Cab Tradesman HD (&2TA)	44	42	40	36	34	32	27
			Reg Cab Express (&2TC)	46	44	42	38	36	34	29
			Reg Cab SLT (&2TG)	36	35	33	30	28	26	22
			Reg Cab Outdoorsman (&2TT)	37	35	33	30	28	26	22
			Reg Cab Sport (&2TL)	41	39	37	33	31	30	26
			Quad Cab ST (&2TA)	46	44	41	37	35	33	29
			Quad Cab Tradesman (&2TB)	48	46	44	40	38	36	31
			Quad Cab Express (&2TC)	48	46	44	40	38	36	31
			Quad Cab SLT (&2TG)	41	39	37	34	32	30	26
			Quad Cab Lone Star (&2TY)	43	41	39	36	34	32	28
			Quad Cab Big Horn (&2TZ)	46	44	42	38	36	34	30
			Quad Cab Outdoorsman (&2TT)	45	43	41	37	35	33	29
			Quad Cab Sport (&2TL)	45	43	41	37	35	33	29
			Quad Cab Laramie (&2TH)	46	44	42	38	36	34	30
			Crew Cab ST (&2TA)	47	45	42	38	36	34	30
			Crew Cab Tradesman (&2TB)	49	47	45	41	39	37	32
			Crew Cab Express (&2TC)	51	49	46	42	40	38	33
			Crew Cab SLT (&2TG)	45	43	41	37	35	33	28
			Crew Cab Lone Star (&2TY)	49	47	44	40	38	36	31
			Crew Cab Big Horn (&2TZ)	49	47	44	40	38	36	31
			Crew Cab Outdoorsman (&2TT)	48	46	43	39	37	35	30
			Crew Cab Sport (&2TL)	46	44	42	38	36	34	30
			Crew Cab Laramie (&2TH)	48	46	44	40	38	36	31
			Crew Cab Laramie Longhorn (&2TK)	45	43	41	37	35	33	29

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 4WD								
			Reg Cab ST (&2TA)	45	44	42	39	37	35	31
			Reg Cab Tradesman (&2TB)	48	46	44	40	38	36	31
			Reg Cab Express (&2TC)	49	47	45	41	39	37	32
			Reg Cab SLT (&2TG)	41	39	37	34	32	30	26
			Reg Cab Outdoorsman (&2TT)	40	39	37	34	32	31	27
			Reg Cab Sport (&2TL)	43	41	39	35	33	31	27
			Quad Cab ST (&2TA)	46	44	42	39	37	35	31
			Quad Cab Tradesman (&2TB)	51	49	46	42	40	38	33
			Quad Cab Express (&2TC)	52	50	47	43	41	39	34
			Quad Cab SLT (&2TG)	46	44	42	38	36	34	30
			Quad Cab Lone Star (&2TY)	47	45	43	40	38	36	32
			Quad Cab Big Horn (&2TZ)	49	47	45	41	39	37	32
			Quad Cab Outdoorsman (&2TT)	50	48	45	41	39	37	32
			Quad Cab Sport (&2TL)	47	45	43	39	37	35	31
			Quad Cab Laramie (&2TH)	49	47	45	41	39	37	32
			Crew Cab ST (&2TA)	48	46	44	40	38	36	32
			Crew Cab Tradesman (&2TB)	54	52	49	45	43	40	35
			Crew Cab Express (&2TC)	53	51	48	44	42	40	35
			Crew Cab SLT (&2TG)	48	46	44	40	38	36	31
			Crew Cab Lone Star (&2TY)	51	49	47	43	41	39	35
			Crew Cab Big Horn (&2TZ)	51	49	46	42	40	38	33
			Crew Cab Outdoorsman (&2TT)	50	48	45	41	39	37	32
			Crew Cab Sport (&2TL)	49	47	45	41	39	37	32
			Crew Cab Laramie (&2TH)	51	49	46	42	40	38	33
			Crew Cab Laramie Longhorn (&2TK)	47	45	43	39	37	35	30

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Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 2WD								
			Reg Cab ST (&2TA)	36	35	33	30	28	27	23
			Reg Cab SLT (&2TG)	38	37	36	34	32	31	27
			Reg Cab Outdoorsman (&2TT)	41	40	38	36	34	32	28
			Crew Cab ST (&2TA)	44	43	41	39	37	35	31
			Crew Cab SLT (&2TG)	40	39	38	36	34	33	29
			Crew Cab Lone Star (&2TY)	40	39	38	36	34	33	29
			Crew Cab Big Horn (&2TZ)	41	40	38	36	34	33	29
			Crew Cab Outdoorsman (&2TT)	40	39	38	36	34	33	29
			Crew Cab Laramie (&2TH)	41	40	38	36	34	33	29
			Crew Cab Laramie Longhorn (&2TK)	38	37	36	34	32	31	27
			Mega Cab SLT (&2TG)	44	43	41	39	37	35	31
			Mega Cab Lone Star (&2TY)	44	43	41	39	37	35	31
			Mega Cab Big Horn (&2TZ)	44	43	41	39	37	35	31
			Mega Cab Outdoorsman (&2TT)	44	43	41	39	37	35	31
			Mega Cab Laramie (&2TH)	44	43	41	39	37	35	31
			Mega Cab Laramie Longhorn (&2TK)	41	40	38	36	34	33	29
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 2500 4WD								
			Reg Cab ST (&2TA)	39	38	36	34	32	30	26
			Reg Cab SLT (&2TG)	44	43	41	39	37	35	31
			Reg Cab Outdoorsman (&2TT)	44	43	41	38	36	34	30
			Crew Cab ST (&2TA)	46	45	43	41	39	37	33
			Crew Cab ST Power Wagon (&2TB)	41	40	39	37	35	33	29
			Crew Cab SLT (&2TG)	43	42	40	38	36	34	30
			Crew Cab Lone Star (&2TY)	43	42	40	38	36	35	31
			Crew Cab Big Horn (&2TZ)	43	42	40	38	36	34	30
			Crew Cab Outdoorsman (&2TT)	43	42	40	38	36	35	31
			Crew Cab Laramie Power Wagon (&2TJ)	39	38	36	34	32	31	27
			Crew Cab Laramie (&2TH)	43	42	40	38	36	35	31
			Crew Cab Laramie Longhorn (&2TK)	44	43	41	39	37	36	32
			Crew Cab Power Wagon (&2TP)	41	40	38	36	34	33	29
			Mega Cab SLT (&2TG)	45	44	42	40	38	36	32
			Mega Cab Lone Star (&2TY)	45	44	42	40	38	37	33
			Mega Cab Big Horn (&2TZ)	45	44	42	40	38	37	33
			Mega Cab Outdoorsman (&2TT)	45	44	42	40	38	36	32
			Mega Cab Laramie (&2TH)	45	44	42	40	38	37	33
			Mega Cab Laramie Longhorn (&2TK)	43	42	40	38	36	34	30
			deduct w/o AutoTran	2	2	2	2	2	2	2

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 3500 2WD								
			Reg Cab ST (&2TA)	41	40	38	36	34	33	29
			Reg Cab SLT (&2TG)	38	37	35	32	30	29	25
			Crew Cab ST (&2TA)	39	38	37	35	33	32	28
			Crew Cab SLT (&2TG)	42	41	39	37	35	34	30
			Crew Cab Lone Star (&2TY)	41	40	38	36	34	33	29
			Crew Cab Big Horn (&2TZ)	41	40	38	36	34	33	29
			Crew Cab Outdoorsman (&2TT)	43	42	40	38	36	35	31
			Crew Cab Laramie (&2TH)	41	40	38	35	33	31	27
			Crew Cab Laramie Longhorn (&2TK)	39	37	35	32	30	29	25
			Mega Cab SLT (&2TG)	46	45	43	40	38	36	31
			Mega Cab Lone Star (&2TY)	45	44	42	40	38	36	31
			Mega Cab Big Horn (&2TZ)	45	44	42	40	38	36	31
			Mega Cab Outdoorsman (&2TT)	45	44	43	41	39	37	33
			Mega Cab Laramie (&2TH)	45	44	42	39	37	35	31
			Mega Cab Laramie Longhorn (&2TK)	43	42	40	37	35	33	29
			Mega Cab Laramie Longhorn (&2TM)	43	42	40	37	35	33	29
		RAM 3500 4WD	deduct w/o AutoTran	2	2	2	2	2	2	2
			Reg Cab ST (&2TA)	44	43	41	38	36	35	31
			Reg Cab SLT (&2TG)	43	42	40	37	35	33	29
			Crew Cab ST (&2TA)	45	44	43	41	39	37	33
			Crew Cab SLT (&2TG)	45	44	42	39	37	35	31
			Crew Cab Lone Star (&2TY)	45	44	42	39	37	35	31
			Crew Cab Big Horn (&2TZ)	45	44	42	39	37	35	31
			Crew Cab Outdoorsman (&2TT)	45	44	42	40	38	36	32
			Crew Cab Laramie (&2TH)	44	43	41	38	36	34	30
			Crew Cab Laramie Longhorn (&2TK)	41	40	38	35	33	32	28
			Mega Cab SLT (&2TG)	49	48	46	43	41	39	34
			Mega Cab Lone Star (&2TY)	48	47	45	43	41	39	34
			Mega Cab Big Horn (&2TZ)	48	47	45	43	41	39	34
			Mega Cab Outdoorsman (&2TT)	48	47	45	43	41	39	34
			Mega Cab Laramie (&2TH)	47	46	44	42	40	38	33
			Mega Cab Laramie Longhorn (&2TK)	45	44	42	39	37	35	30
			deduct w/o AutoTran (ex Mega Lonestar)	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	CHEVROLET	CRUZE									
		IMPALA	4dr Sdn Diesel AT	62	62	60	57	53	51	49	44
			4dr Sdn LS	58	58	56	54	51	49	47	43
			4dr Sdn LT w/1LT	56	56	54	52	48	46	45	41
			4dr Sdn LT w/2LT	57	57	55	53	50	48	46	42
			4dr Sdn LTZ w/1LZ	54	54	52	50	47	45	44	40
			4dr Sdn LTZ w/2LZ	56	56	54	52	49	47	45	41
	CHEVROLET TRUCKS	SILVERADO 1500 2WD									
			Crew Cab Work Truck w/1WT	58	58	57	55	52	51	49	46
			Crew Cab Work Truck w/2WT	56	56	55	53	50	49	47	44
			Crew Cab LT w/1LT	57	57	56	54	52	50	49	45
			Crew Cab LT w/2LT	59	59	58	56	54	52	51	47
			Crew Cab LTZ w/1LZ	60	60	59	57	55	53	52	48
			Crew Cab LTZ w/2LZ	64	64	63	61	58	56	54	50
		SILVERADO 1500 4WD									
			Crew Cab Work Truck w/1WT	61	61	60	58	56	54	53	49
			Crew Cab Work Truck w/2WT	59	59	58	56	53	51	50	46
			Crew Cab LT w/1LT	61	61	60	58	55	53	52	48
			Crew Cab LT w/2LT	64	64	63	61	58	56	54	50
			Crew Cab LTZ w/1LZ	64	64	63	61	58	56	55	51
			Crew Cab LTZ w/2LZ	66	66	65	63	60	58	56	52
	GMC TRUCKS	SIERRA 1500 2WD									
			Crew Cab	61	61	60	58	55	53	52	48
			Crew Cab SLE	61	61	60	58	55	53	52	48
			Crew Cab SLT	61	61	60	58	55	53	52	48
		SIERRA 1500 4WD									
			Crew Cab	66	66	64	62	59	57	56	52
			Crew Cab SLE	64	64	63	61	58	56	54	50
			Crew Cab SLT	63	63	62	60	57	55	53	49

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2013	BUICK									
	VERANO									
		4dr Sdn	60	60	58	55	51	49	47	42
		4dr Sdn Convenience	58	58	56	54	50	48	46	41
		4dr Sdn Leather	56	56	54	52	49	47	45	40
		4dr Sdn Turbo	56	56	54	52	49	47	45	40
		deduct w/o AutoTran	3	2	2	2	2	2	2	2
	REGAL									
		4dr Sdn Base	54	54	52	50	47	45	44	40
		4dr Sdn Premium 1	53	53	51	49	45	43	42	38
		4dr Sdn Premium 2	52	52	50	48	45	43	42	38
		4dr Sdn Turbo Premium 1	55	55	53	51	47	45	44	40
		4dr Sdn Turbo Premium 2	54	54	52	50	47	45	44	40
		4dr Sdn Turbo Premium 3	53	53	51	49	46	44	43	39
		4dr Sdn GS	54	54	52	50	47	46	44	41
		deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
	ENCLAVE 2WD									
		4dr Wgn Convenience	60	60	58	56	53	51	49	45
		4dr Wgn Leather	57	57	55	53	50	48	46	42
		4dr Wgn Premium	54	54	52	50	47	45	44	40
	ENCLAVE AWD									
		4dr Wgn Convenience	61	61	59	57	53	51	49	45
		4dr Wgn Leather	58	58	56	54	50	48	47	43
		4dr Wgn Premium	55	55	53	51	48	46	45	41
	ENCORE 2WD									
		4dr Wgn	59	59	56	53	47	45	43	39
		4dr Wgn Convenience	58	58	55	52	47	45	43	38
		4dr Wgn Leather	57	57	54	51	45	43	41	37
		4dr Wgn Premium	57	57	54	51	45	43	41	37
	ENCORE AWD									
		4dr Wgn	60	60	57	54	48	46	44	39
		4dr Wgn Convenience	59	59	56	53	48	46	44	39
		4dr Wgn Leather	58	58	55	52	46	44	42	38
		4dr Wgn Premium	58	58	55	52	46	44	42	38
	LACROSSE									
		4dr Sdn	53	53	51	49	46	44	43	39
		4dr Sdn Leather	52	52	50	48	45	44	42	39
		4dr Sdn Leather AWD	53	53	51	49	46	44	43	39
		4dr Sdn Premium 1	49	49	47	45	42	41	39	36
		4dr Sdn Premium 1 AWD	50	50	48	46	43	42	40	37
		4dr Sdn Premium 2	49	49	47	45	42	41	39	36
		4dr Sdn Touring	50	50	49	47	44	42	41	37

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC										
		ATS									
			4dr Sdn 2.5L	61	61	60	58	55	53	51	46
			4dr Sdn 2.5L Luxury	58	58	57	55	53	51	49	44
			4dr Sdn 2.0L	60	60	59	57	54	52	50	45
			4dr Sdn 2.0L AWD	62	62	61	59	56	54	52	47
			4dr Sdn 2.0L Luxury	58	58	57	55	52	50	48	44
			4dr Sdn 2.0L Luxury AWD	58	58	57	55	52	50	48	44
			4dr Sdn 2.0L Performance	55	55	54	52	50	48	46	41
			4dr Sdn 2.0L Performance AWD	55	55	54	52	49	47	45	41
			4dr Sdn 2.0L Premium	55	55	54	52	50	48	46	41
			4dr Sdn 2.0L Premium AWD	56	56	55	53	51	49	47	42
			4dr Sdn 3.6L Luxury	57	57	56	54	52	50	48	43
			4dr Sdn 3.6L Luxury AWD	57	57	56	54	52	50	48	43
			4dr Sdn 3.6L Performance	55	55	54	52	49	47	45	41
			4dr Sdn 3.6L Performance AWD	55	55	54	52	49	47	45	41
			4dr Sdn 3.6L Premium	54	54	53	51	49	47	45	41
			4dr Sdn 3.6L Premium AWD	55	55	54	52	50	48	46	42
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		XTS									
			4dr Sdn	59	59	56	53	48	46	44	39
			4dr Sdn Luxury	55	55	53	50	45	43	41	37
			4dr Sdn Premium	53	53	51	48	44	42	40	36
			4dr Sdn Platinum	52	52	50	47	43	41	39	35
			4dr Sdn Luxury AWD	55	55	53	50	45	43	41	37
			4dr Sdn Premium AWD	53	53	51	48	44	42	40	36
			4dr Sdn Platinum AWD	52	52	50	47	43	41	39	35
		CTS COUPE									
			2dr Cpe	59	59	56	53	48	46	44	40
			2dr Cpe Performance	54	54	52	49	45	43	41	37
			2dr Cpe Premium	52	52	50	47	43	41	39	35
			2dr Cpe AWD	59	59	56	53	48	46	44	40
			2dr Cpe Performance AWD	54	54	52	49	45	43	41	37
			2dr Cpe Premium AWD	53	53	51	48	44	42	40	36
			2dr Cpe V	58	58	56	53	48	46	44	39

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC	CTS SEDAN	4dr Sdn 3.0L Luxury	54	54	52	49	44	42	40	36
			4dr Sdn 3.6L Performance	52	52	50	47	43	41	39	35
			4dr Sdn 3.6L Premium	51	51	49	46	42	40	38	34
			4dr Sdn 3.0L Luxury AWD	55	55	53	50	45	43	41	37
			4dr Sdn 3.6L Performance AWD	53	53	51	48	44	42	40	36
			4dr Sdn 3.6L Premium AWD	51	51	49	46	42	40	39	35
		CTS WAGON	4dr Sdn V	55	55	53	50	46	44	42	38
			4dr Wgn 3.0L	52	52	50	47	42	40	39	35
			4dr Wgn 3.0L Luxury	51	51	49	46	42	40	39	35
			4dr Wgn 3.6L Performance	50	50	48	45	41	39	38	34
			4dr Wgn 3.6L Premium	50	50	48	45	41	39	38	34
			4dr Wgn 3.0L AWD	53	53	51	48	43	41	40	36
			4dr Wgn 3.0L Luxury AWD	52	52	50	47	43	41	40	36
			4dr Wgn 3.6L Performance AWD	52	52	50	47	43	41	39	35
			4dr Wgn 3.6L Premium AWD	51	51	49	46	42	40	38	34
		ESCALADE 2WD	4dr Wgn V	56	56	54	51	46	44	42	38
			4dr Wgn Base	57	57	55	53	49	48	46	43
			4dr Wgn Luxury	55	55	53	51	48	46	45	41
			4dr Wgn Premium	54	54	52	50	47	45	44	40
			4dr Wgn Platinum Edition	56	56	54	52	48	46	45	41
			4dr Wgn ESV Base	57	57	55	53	49	48	46	43
			4dr Wgn ESV Luxury	55	55	53	51	48	46	45	41
			4dr Wgn ESV Premium	54	54	52	50	46	45	43	40
		ESCALADE AWD	4dr Wgn ESV Platinum Edition	56	56	54	52	48	47	45	42
			4dr Wgn Base	57	57	55	53	49	47	46	42
			4dr Wgn Luxury	55	55	53	51	48	46	45	41
			4dr Wgn Premium	54	54	52	50	47	45	44	40
			4dr Wgn Platinum Edition	56	56	54	52	48	46	45	41
			4dr Wgn ESV Base	57	57	55	53	49	47	46	42
			4dr Wgn ESV Luxury	55	55	53	51	47	46	44	41
			4dr Wgn ESV Premium	54	54	52	50	46	45	43	40
			4dr Wgn ESV Platinum Edition	56	56	54	52	48	46	45	41
			4dr Wgn EXT Base	59	59	57	55	51	49	48	44
			4dr Wgn EXT Luxury	58	58	56	54	50	48	47	43
		ESCALADE HYBRID 2WD	4dr Wgn EXT Premium	57	57	55	53	49	47	46	42
			4dr Wgn	56	56	54	52	49	47	46	42
			4dr Wgn Platinum	58	58	56	54	50	48	47	43

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CADILLAC	ESCALADE HYBRID 4WD									
			4dr Wgn	57	57	55	53	49	47	46	42
		SRX 2WD	4dr Wgn Platinum	58	58	56	54	50	48	47	43
			4dr Wgn Base	60	60	58	56	52	50	48	43
			4dr Wgn Luxury	60	60	58	55	51	49	47	43
			4dr Wgn Performance	58	58	56	54	50	48	46	41
		SRX AWD	4dr Wgn Premium	57	57	55	52	48	46	44	40
			4dr Wgn Luxury	59	59	57	55	51	49	47	43
			4dr Wgn Performance	58	58	56	53	49	47	45	41
			4dr Wgn Premium	56	56	54	52	48	46	44	40
	CHEVROLET	MALIBU									
			4dr Sdn 1FL	59	59	57	55	51	49	47	42
			4dr Sdn LS	58	58	56	54	51	49	47	42
			4dr Sdn 1LT	56	56	54	52	49	47	45	41
			4dr Sdn 2LT	55	55	53	51	48	46	44	40
			4dr Sdn 3LT	56	56	54	52	49	47	45	40
			4dr Sdn 1LZ	54	54	52	50	47	45	44	40
			4dr Sdn 2LZ	55	55	53	51	48	46	44	40
			4dr Sdn 1LT Eco	55	55	53	51	47	45	43	39
		CRUZE	4dr Sdn 2LT Eco	56	56	54	51	47	45	44	40
			4dr Sdn LS MT	60	60	58	55	50	48	46	42
			4dr Sdn LS AT	60	60	58	55	50	48	46	42
			4dr Sdn 1FL	60	60	58	55	50	48	47	43
			4dr Sdn 1LT MT	59	59	57	54	49	47	46	42
			4dr Sdn 1LT AT	59	59	57	54	49	47	46	42
			4dr Sdn 2LT MT	57	57	55	52	48	46	44	40
			4dr Sdn 2LT AT	57	57	55	52	48	46	44	40
			4dr Sdn LTZ AT	57	57	55	52	48	46	45	41
			4dr Sdn ECO MT	59	59	57	54	49	47	46	42
			4dr Sdn ECO AT	59	59	57	54	49	47	45	41

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	CAMARO	2dr Cpe 1LS	70	70	68	65	60	58	56	52
			2dr Cpe 2LS	70	70	68	65	60	58	56	52
			2dr Cpe 1LT	64	64	62	59	55	53	51	47
			2dr Conv 1LT	60	60	58	55	51	49	48	44
			2dr Cpe 2LT	63	63	61	58	54	52	51	47
			2dr Conv 2LT	58	58	56	53	49	48	46	43
			2dr Cpe 1SS	66	66	64	61	57	55	53	49
			2dr Conv 1SS	61	61	59	56	52	50	49	45
			2dr Cpe 2SS	64	64	62	59	55	53	51	47
			2dr Conv 2SS	60	60	58	56	52	50	48	44
			2dr Cpe ZL1	65	65	62	59	53	51	48	43
			2dr Conv ZL1	61	61	59	56	52	50	49	45
		CORVETTE	2dr Cpe	53	53	52	50	47	45	44	40
			2dr Cpe Z16 Grand Sport	49	49	48	46	43	42	41	38
			2dr Cpe Z06	51	51	50	48	45	44	42	39
			2dr Cpe ZR1	50	50	49	47	44	43	41	38
			2dr Conv	56	56	54	52	49	48	46	43
			2dr Conv Z16 Grand Sport	53	53	51	49	46	45	43	40
			2dr Conv 427	58	58	56	54	51	49	48	44
		IMPALA	4dr Sdn LS	45	45	43	41	38	37	35	32
			4dr Sdn LT	43	43	42	40	37	36	34	31
			4dr Sdn LTZ	46	46	44	42	39	37	36	32
		SONIC	4dr Sdn 1LS	63	63	61	58	54	52	50	45
			4dr Sdn 2LS	63	63	61	58	54	52	50	45
			4dr Sdn 1LT	62	62	60	57	53	51	49	44
			4dr Sdn 2LT	62	62	60	57	52	50	48	43
			4dr Sdn 1LTZ	60	60	58	55	51	49	47	43
			4dr Sdn 2LTZ	60	60	58	55	51	49	47	42
			5dr HB 1LS	64	64	62	59	54	52	50	45
			5dr HB 2LS	64	64	62	59	54	52	50	45
			5dr HB 1LT	62	62	60	57	53	51	49	44
			5dr HB 2LT	62	62	60	57	52	50	48	43
			5dr HB 1LTZ	60	60	58	56	52	50	48	43
			5dr HB 2LTZ	60	60	58	55	51	49	47	42
			5dr HB 1RS	61	61	59	56	52	50	48	43
			5dr HB 2RS	61	61	59	56	52	50	48	43

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	SPARK									
			5dr HB LS MT	61	61	58	55	50	48	45	40
			5dr HB LS AT	62	62	59	56	51	49	46	41
			5dr HB 1LT MT	60	60	58	55	50	48	45	40
			5dr HB 1LT AT	61	61	59	56	51	49	46	41
			5dr HB 2LT MT	58	58	55	52	47	45	43	38
			5dr HB 2LT AT	59	59	56	53	48	46	44	39
		VOLT									
			5dr HB with NAV	62	62	60	58	55	53	52	48
			5dr HB without NAV	63	63	61	59	56	54	53	49
	CHEVROLET TRUCKS										
		AVALANCHE 2WD									
			Crew Cab LS	57	57	56	54	51	49	48	44
			Crew Cab LT	60	60	58	56	53	51	49	45
			Crew Cab LTZ	56	56	54	52	49	47	46	42
		AVALANCHE 4WD									
			Crew Cab LS	60	60	58	56	52	50	49	45
			Crew Cab LT	60	60	58	56	53	51	49	45
			Crew Cab LTZ	57	57	55	53	50	48	47	43
		EQUINOX 2WD									
			4dr Wgn LS	60	60	58	55	50	48	46	42
			4dr Wgn 1LT	57	57	55	52	48	46	44	40
			4dr Wgn 2LT	56	56	54	51	47	45	43	39
			4dr Wgn LTZ	59	59	57	54	49	47	45	41
		EQUINOX AWD									
			4dr Wgn LS	60	60	58	55	50	48	46	42
			4dr Wgn 1LT	58	58	56	53	48	46	44	40
			4dr Wgn 2LT	58	58	56	53	48	46	44	40
			4dr Wgn LTZ	60	60	58	55	50	48	46	42
		EXPRESS CARGO VAN									
			3dr Van 1500	44	44	42	40	37	36	34	31
			3dr Van 2500 135wb	42	42	40	38	35	34	32	29
			3dr Van 2500 155wb	41	41	39	37	34	33	31	28
			3dr Van 3500 135wb	41	41	39	37	34	33	31	28
			3dr Van 3500 155wb	39	39	37	35	32	31	29	26
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD									
			3dr Van 1500	43	43	41	39	36	35	33	30
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	EXPRESS PASSENGER									
			3dr Van 1500 LS	36	36	35	33	31	30	28	25
			3dr Van 1500 LT	37	37	36	34	31	30	28	25
			3dr Van 2500 LS	35	35	34	32	30	29	27	24
			3dr Van 2500 LT	35	35	34	32	30	29	27	24
			3dr Van 3500 135wb 1LS	34	34	33	31	29	28	26	23
			3dr Van 3500 135wb LT	34	34	33	31	29	28	26	23
			3dr Van 3500 155wb 1LS	33	33	32	30	28	27	26	23
			3dr Van 3500 155wb LT	34	34	33	31	29	28	26	23
			3dr Van 3500 135wb 2LS	32	32	31	29	27	26	25	23
			3dr Van 3500 135wb 2LT	33	33	32	30	28	27	26	23
			3dr Van 3500 155wb 2LS	32	32	31	29	27	26	25	22
			3dr Van 3500 155wb 2LT	33	33	32	30	28	27	26	23
		EXPRESS PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	38	38	37	35	32	31	29	26
			3dr Van 1500 LT	38	38	37	35	32	31	29	26
		SILVERADO 1500 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			Reg Cab Work Truck	48	48	47	45	43	42	41	38
			Reg Cab LT	45	45	44	42	40	39	38	35
			Ext Cab Work Truck	49	49	48	46	43	42	41	38
			Ext Cab LS	49	49	48	46	43	42	41	38
			Ext Cab LT	49	49	48	46	43	42	41	38
			Ext Cab LTZ	49	49	48	46	44	43	41	38
			Crew Cab Work Truck	51	51	50	48	45	44	43	40
			Crew Cab LS	52	52	51	49	46	45	43	40
			Crew Cab LT	53	53	51	49	46	45	43	40
		SILVERADO 1500 4WD	Crew Cab LTZ	50	50	49	47	44	43	42	39
			Reg Cab Work Truck	50	50	49	47	44	43	42	39
			Reg Cab LT	48	48	47	45	42	41	40	37
			Ext Cab Work Truck	52	52	51	49	46	45	43	40
			Ext Cab LS	51	51	50	48	45	44	43	40
			Ext Cab LT	52	52	51	49	46	45	43	40
			Ext Cab LTZ	52	52	50	48	45	44	43	40
			Crew Cab Work Truck	53	53	52	50	47	46	44	41
			Crew Cab LS	55	55	53	51	48	47	45	42
			Crew Cab LT	54	54	53	51	48	47	45	42
			Crew Cab LTZ	54	54	53	51	48	47	45	42

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	52	52	51	49	46	45	43	40
			Crew Cab 2HY	51	51	49	47	44	43	42	39
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 1HY	54	54	52	50	47	46	44	41
			Crew Cab 2HY	53	53	52	50	47	46	44	41
		SILVERADO 2500HD 2WD									
			Reg Cab Work Truck	49	49	47	45	42	41	39	36
			Reg Cab LT	48	48	47	45	42	41	39	36
			Ext Cab Work Truck	52	52	51	49	46	45	43	40
			Ext Cab LT	52	52	50	48	45	44	43	40
			Ext Cab LTZ	52	52	51	49	46	45	43	40
			Crew Cab Work Truck	56	56	54	52	49	48	46	43
			Crew Cab LT	59	59	57	55	51	50	48	45
			Crew Cab LTZ	54	54	52	50	47	46	44	41
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	53	53	51	49	46	45	43	40
			Reg Cab LT	53	53	51	49	46	45	43	40
			Ext Cab Work Truck	56	56	55	53	50	48	47	43
			Ext Cab LT	53	53	52	50	47	46	44	41
			Ext Cab LTZ	55	55	54	52	49	47	46	42
			Crew Cab Work Truck	60	60	58	56	52	50	49	45
			Crew Cab LT	56	56	54	52	49	48	46	43
			Crew Cab LTZ	55	55	54	52	49	47	46	42
		SILVERADO 3500HD 2WD									
			Reg Cab Work Truck	49	49	48	46	43	42	41	38
			Reg Cab LT	48	48	47	45	42	41	40	37
			Ext Cab Work Truck	54	54	53	51	48	47	45	42
			Ext Cab LT	53	53	52	50	47	46	44	41
			Ext Cab LTZ	54	54	53	51	48	46	45	41
			Crew Cab Work Truck	56	56	55	53	50	48	47	43
			Crew Cab LT	54	54	52	50	47	46	44	41
			Crew Cab LTZ	54	54	52	50	47	46	44	41
		SILVERADO 3500HD 4WD									
			Reg Cab Work Truck	55	55	53	51	48	47	45	42
			Reg Cab LT	55	55	53	51	48	47	45	42
			Ext Cab Work Truck	59	59	57	55	52	50	49	45
			Ext Cab LT	57	57	55	53	50	49	47	44
			Ext Cab LTZ	56	56	54	52	49	48	46	43
			Crew Cab Work Truck	62	62	60	58	55	53	52	48
			Crew Cab LT	58	58	56	54	51	49	48	44
			Crew Cab LTZ	57	57	55	53	50	48	47	43

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET TRUCKS	SUBURBAN 2WD									
			4dr Wgn 1500 LS	54	54	52	50	47	45	44	40
			4dr Wgn 1500 LT	52	52	50	48	45	44	42	39
			4dr Wgn 1500 LTZ	51	51	49	47	44	43	41	38
			4dr Wgn 2500 LS	55	55	53	51	48	46	45	41
			4dr Wgn 2500 LT	52	52	50	48	45	44	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	54	54	52	50	47	46	44	41
			4dr Wgn 1500 LT	52	52	50	48	45	44	42	39
			4dr Wgn 1500 LTZ	52	52	50	48	45	44	42	39
			4dr Wgn 2500 LS	55	55	53	51	47	46	44	41
			4dr Wgn 2500 LT	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD									
			4dr Wgn 1500 LS	54	54	52	50	47	45	44	40
			4dr Wgn 1500 LT	53	53	51	49	46	44	43	39
			4dr Wgn 1500 LTZ	52	52	50	48	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	54	54	52	50	47	45	44	40
			4dr Wgn 1500 LT	53	53	51	49	46	44	43	39
			4dr Wgn 1500 LTZ	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD									
			4dr Wgn	51	51	50	48	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	52	52	50	48	45	44	42	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		TRAVERSE 2WD									
			4dr Wgn LS	64	64	62	59	55	53	51	47
			4dr Wgn 1LT	59	59	57	55	51	49	47	43
			4dr Wgn 2LT	57	57	55	53	49	47	46	42
			4dr Wgn LTZ	57	57	55	53	49	47	45	41
		TRAVERSE 4WD									
			4dr Wgn LS	65	65	63	60	56	54	52	47
			4dr Wgn 1LT	60	60	58	56	52	50	48	44
			4dr Wgn 2LT	58	58	56	54	50	48	46	42
			4dr Wgn LTZ	58	58	56	53	49	47	46	42

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS										
		ACADIA 2WD									
			4dr Wgn SLE1	64	64	62	59	55	53	51	46
			4dr Wgn SLE2	61	61	59	57	53	51	49	44
			4dr Wgn SLT1	60	60	58	55	51	49	47	43
			4dr Wgn SLT2	57	57	55	53	49	47	45	41
			4dr Wgn Denali	57	57	55	52	48	46	45	41
		ACADIA 4WD									
			4dr Wgn SLE1	64	64	62	59	55	53	51	46
			4dr Wgn SLE2	62	62	60	57	53	51	49	45
			4dr Wgn SLT1	60	60	58	55	51	49	47	43
			4dr Wgn SLT2	58	58	56	53	49	47	46	42
			4dr Wgn Denali	57	57	55	53	49	47	45	41
		SAVANA CARGO VAN									
			3dr Van 1500	45	45	43	41	38	37	35	32
			3dr Van 2500 135wb	42	42	40	38	35	34	33	30
			3dr Van 2500 155wb	41	41	39	37	34	33	32	29
			3dr Van 3500 135wb	41	41	39	37	34	33	31	28
			3dr Van 3500 155wb	40	40	38	36	33	32	31	28
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD									
			3dr Van 1500	40	40	39	37	34	33	32	29
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER									
			3dr Van 1500 LS	36	36	35	33	31	30	28	25
			3dr Van 1500 LT	37	37	36	34	31	30	29	26
			3dr Van 2500 LS	36	36	35	33	31	30	28	25
			3dr Van 2500 LT	36	36	35	33	31	30	28	25
			3dr Van 3500 135wb 1LS	34	34	33	31	29	28	27	24
			3dr Van 3500 135wb 1LT	34	34	33	32	30	29	27	24
			3dr Van 3500 135wb 2LS	33	33	32	30	28	27	26	23
			3dr Van 3500 135wb 2LT	32	32	31	30	28	27	26	23
			3dr Van 3500 155wb 1LS	37	37	36	34	32	31	29	26
			3dr Van 3500 155wb 1LT	39	39	37	35	32	31	30	27
			3dr Van 3500 155wb 2LS	34	34	33	31	29	28	27	24
			3dr Van 3500 155wb 2LT	34	34	33	31	29	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD									
			3dr Van 1500 LS	36	36	35	33	31	30	28	25
			3dr Van 1500 LT	37	37	36	34	31	30	29	26
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 1500 2WD									
			Reg Cab Work Truck	49	49	48	46	43	42	41	38
			Reg Cab SLE	43	43	42	40	38	37	36	33
			Ext Cab Work Truck	49	49	48	46	43	42	40	37
			Ext Cab SL	48	48	47	45	42	41	40	37
			Ext Cab SLE	47	47	46	44	41	40	39	36
			Ext Cab SLT	47	47	46	44	41	40	39	36
			Crew Cab Work Truck	52	52	51	49	46	45	43	40
			Crew Cab SL	53	53	51	49	46	45	43	40
			Crew Cab SLE	53	53	51	49	46	45	43	40
			Crew Cab SLT	49	49	48	46	43	42	41	38
		SIERRA 1500 4WD									
			Reg Cab Work Truck	50	50	49	47	44	43	42	39
			Reg Cab SLE	48	48	47	45	42	41	39	36
			Ext Cab Work Truck	52	52	51	49	46	45	43	40
			Ext Cab SL	52	52	51	49	46	45	43	40
			Ext Cab SLE	52	52	50	48	45	44	42	39
			Ext Cab SLT	51	51	50	48	45	44	42	39
			Crew Cab Work Truck	55	55	53	51	48	47	45	42
			Crew Cab SL	56	56	54	52	49	47	46	42
			Crew Cab SLE	53	53	52	50	47	45	44	40
			Crew Cab SLT	52	52	50	48	45	44	42	39
		SIERRA 1500 DENALI 2WD									
			Crew Cab	52	52	51	49	46	44	43	39
		SIERRA 1500 DENALI 4WD									
			Crew Cab	54	54	52	50	47	46	44	41
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	50	50	49	47	44	43	41	38
			Crew Cab 3HB	50	50	48	46	43	42	40	37
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	53	53	51	49	46	45	43	40
			Crew Cab 3HB	52	52	51	49	46	45	43	40
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	48	48	47	45	42	41	40	37
			Reg Cab SLE	48	48	47	45	42	41	40	37
			Ext Cab Work Truck	53	53	52	50	47	46	44	41
			Ext Cab SLE	51	51	50	48	45	44	42	39
			Ext Cab SLT	51	51	50	48	45	44	42	39
			Crew Cab Work Truck	58	58	56	54	51	49	48	44
			Crew Cab SLE	58	58	56	54	51	49	48	44
			Crew Cab SLT	53	53	51	49	46	45	43	40

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	SIERRA 2500HD 4WD	Reg Cab Work Truck	53	53	51	49	46	45	43	40
			Reg Cab SLE	52	52	50	48	45	44	42	39
			Ext Cab Work Truck	57	57	56	54	51	49	48	44
			Ext Cab SLE	54	54	53	51	48	46	45	41
			Ext Cab SLT	51	51	49	47	44	43	42	39
			Crew Cab Work Truck	61	61	59	57	54	52	50	46
			Crew Cab SLE	56	56	54	52	49	47	46	42
			Crew Cab SLT	55	55	53	51	48	46	45	41
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	57	57	55	53	50	48	47	43
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	58	58	56	54	51	49	48	44
		SIERRA 3500HD 2WD									
			Reg Cab Work Truck	50	50	49	47	44	43	42	39
			Reg Cab SLE	51	51	50	48	45	44	42	39
			Ext Cab Work Truck	56	56	54	52	49	48	46	43
			Ext Cab SLE	53	53	52	50	47	45	44	40
			Ext Cab SLT	52	52	50	48	45	44	42	39
			Crew Cab Work Truck	58	58	56	54	51	49	48	44
			Crew Cab SLE	53	53	52	50	47	45	44	40
			Crew Cab SLT	53	53	52	50	47	45	44	40
		SIERRA 3500HD 4WD									
			Reg Cab Work Truck	56	56	54	52	49	47	46	42
			Reg Cab SLE	55	55	54	52	49	47	46	42
			Ext Cab Work Truck	59	59	57	55	52	50	49	45
			Ext Cab SLE	56	56	54	52	49	48	46	43
			Ext Cab SLT	56	56	54	52	49	47	46	42
			Crew Cab Work Truck	61	61	59	57	53	51	50	46
			Crew Cab SLE	56	56	54	52	49	47	46	42
			Crew Cab SLT	56	56	54	52	49	48	46	43
		SIERRA 3500HD DENALI 2WD									
			Crew Cab	59	59	57	55	52	51	49	46
		SIERRA 3500HD DENALI 4WD									
			Crew Cab	60	60	58	56	52	50	49	45
		TERRAIN 2WD									
			4dr Wgn SLE1	66	66	63	60	55	53	51	46
			4dr Wgn SLE2	65	65	62	59	54	52	50	45
			4dr Wgn SLT1	63	63	61	58	53	51	49	44
			4dr Wgn SLT2	61	61	59	56	51	49	47	43
			4dr Wgn Denali	60	60	58	55	50	48	46	42

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	GMC TRUCKS	TERRAIN AWD									
			4dr Wgn SLE1	66	66	63	60	55	53	51	46
			4dr Wgn SLE2	65	65	62	59	54	52	50	45
			4dr Wgn SLT1	62	62	59	56	51	49	47	43
			4dr Wgn SLT2	63	63	60	57	52	50	48	43
			4dr Wgn Denali	61	61	58	55	50	48	46	42
		YUKON 2WD									
			4dr Wgn SLE	57	57	55	53	50	48	46	42
			4dr Wgn SLT	51	51	49	47	44	43	41	38
			4dr Wgn Denali	55	55	53	51	48	46	44	40
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	57	57	55	53	49	47	46	42
			4dr Wgn SLT	53	53	51	49	46	44	43	39
			4dr Wgn Denali	56	56	54	52	48	46	45	41
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	51	51	49	47	44	42	41	37
			4dr Wgn Denali	52	52	50	48	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	52	52	50	48	45	43	42	38
			4dr Wgn Denali	53	53	51	49	45	43	42	38
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	51	51	50	48	45	43	42	38
			4dr Wgn 1500 SLT	48	48	47	45	42	40	39	35
			4dr Wgn 2500 SLE	51	51	49	47	44	42	41	37
			4dr Wgn 2500 SLT	48	48	47	45	42	40	39	35
			4dr Wgn Denali	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	53	53	51	49	46	44	42	38
			4dr Wgn 1500 SLT	50	50	49	47	44	42	41	37
			4dr Wgn 2500 SLE	51	51	49	47	44	42	41	37
			4dr Wgn 2500 SLT	50	50	48	46	43	41	40	36
			4dr Wgn Denali	53	53	51	49	46	44	43	39
			deduct with Conversion	4	4	4	4	4	4	4	4

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2012	BUICK									
	VERANO									
		4dr Sdn	53	53	51	48	44	42	40	35
		4dr Sdn Convenience	51	51	49	47	43	41	39	34
		4dr Sdn Leather	49	49	47	45	42	40	38	33
	REGAL									
		4dr Sdn Base	47	47	45	43	40	38	36	31
		4dr Sdn Premium 1	46	46	44	42	38	36	34	29
		4dr Sdn Premium 2	45	45	43	41	38	36	34	29
		4dr Sdn Turbo Premium 1	48	48	46	44	40	38	36	31
		4dr Sdn Turbo Premium 2	47	47	45	43	40	38	36	31
		4dr Sdn Turbo Premium 3	46	46	44	42	39	37	35	30
		4dr Sdn GS	47	47	45	43	40	38	36	32
		deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
	ENCLAVE 2WD									
		4dr Wgn Base	53	53	51	49	46	44	42	38
		4dr Wgn Convenience	53	53	51	49	46	44	42	38
		4dr Wgn Leather	50	50	48	46	43	41	39	35
		4dr Wgn Premium	47	47	45	43	40	38	37	33
	ENCLAVE AWD									
		4dr Wgn Base	54	54	52	50	46	44	42	38
		4dr Wgn Convenience	54	54	52	50	46	44	42	38
		4dr Wgn Leather	51	51	49	47	43	41	40	36
		4dr Wgn Premium	48	48	46	44	41	39	38	34
	LACROSSE									
		4dr Sdn	46	46	44	42	39	37	36	32
		4dr Sdn Convenience	47	47	45	43	40	38	37	33
		4dr Sdn Leather	45	45	43	41	38	37	35	32
		4dr Sdn Leather AWD	46	46	44	42	39	37	36	32
		4dr Sdn Premium 1	42	42	40	38	35	34	32	29
		4dr Sdn Premium 1 AWD	43	43	41	39	36	35	33	30
		4dr Sdn Premium 2	42	42	40	38	35	34	32	29
		4dr Sdn Premium 2 AWD	42	42	41	39	36	34	33	29
		4dr Sdn Premium 3	44	44	42	40	37	36	34	31
		4dr Sdn Touring	43	43	42	40	37	35	34	30

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC										
		CTS COUPE									
			2dr Cpe	52	52	49	46	41	39	36	31
			2dr Cpe Performance	47	47	45	42	38	36	34	29
			2dr Cpe Premium	45	45	43	40	36	34	32	27
			2dr Cpe AWD	52	52	49	46	41	39	36	31
			2dr Cpe Performance AWD	47	47	45	42	38	36	34	29
			2dr Cpe Premium AWD	46	46	44	41	37	35	33	28
			2dr Cpe V	51	51	49	46	41	38	36	30
		CTS SEDAN									
			4dr Sdn 3.0L	47	47	45	42	37	35	33	28
			4dr Sdn 3.0L Luxury	47	47	45	42	37	35	33	28
			4dr Sdn 3.6L Performance	45	45	43	40	36	34	32	27
			4dr Sdn 3.6L Premium	44	44	42	39	35	33	31	26
			4dr Sdn 3.0L AWD	50	50	47	44	39	37	34	29
			4dr Sdn 3.0L Luxury AWD	48	48	46	43	38	36	34	29
			4dr Sdn 3.6L Performance AWD	46	46	44	41	37	35	33	28
			4dr Sdn 3.6L Premium AWD	44	44	42	39	35	33	31	27
			4dr Sdn V	48	48	46	43	39	37	34	29
			deduct w/o AutoTran (ex SDN V)	3	2	2	2	2	2	2	2
		CTS WAGON									
			4dr Wgn 3.0L	45	45	43	40	35	33	31	27
			4dr Wgn 3.0L Luxury	44	44	42	39	35	33	31	27
			4dr Wgn 3.6L Performance	43	43	41	38	34	32	30	26
			4dr Wgn 3.6L Premium	43	43	41	38	34	32	30	26
			4dr Wgn 3.0L AWD	46	46	44	41	36	34	32	28
			4dr Wgn 3.0L Luxury AWD	45	45	43	40	36	34	32	28
			4dr Wgn 3.6L Performance AWD	45	45	43	40	36	34	32	27
			4dr Wgn 3.6L Premium AWD	44	44	42	39	35	33	31	26
			4dr Wgn V	49	49	47	44	39	37	34	29
		ESCALADE 2WD									
			4dr Wgn Base	50	50	48	46	42	41	39	36
			4dr Wgn Luxury	48	48	46	44	41	39	38	34
			4dr Wgn Premium	47	47	45	43	40	38	37	33
			4dr Wgn Platinum Edition	49	49	47	45	41	39	38	34
			4dr Wgn ESV Base	50	50	48	46	42	41	39	36
			4dr Wgn ESV Luxury	48	48	46	44	41	39	38	34
			4dr Wgn ESV Premium	47	47	45	43	39	38	36	33
			4dr Wgn ESV Platinum Edition	49	49	47	45	41	40	38	35

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	ESCALADE AWD	4dr Wgn Base	50	50	48	46	42	40	39	35
			4dr Wgn Luxury	48	48	46	44	41	39	38	34
			4dr Wgn Premium	47	47	45	43	40	38	37	33
			4dr Wgn Platinum Edition	49	49	47	45	41	39	38	34
			4dr Wgn ESV Base	50	50	48	46	42	40	39	35
			4dr Wgn ESV Luxury	48	48	46	44	40	39	37	34
			4dr Wgn ESV Premium	47	47	45	43	39	38	36	33
			4dr Wgn ESV Platinum Edition	49	49	47	45	41	39	38	34
			4dr Wgn EXT Base	52	52	50	48	44	42	41	37
			4dr Wgn EXT Luxury	51	51	49	47	43	41	40	36
			4dr Wgn EXT Premium	50	50	48	46	42	40	39	35
		ESCALADE HYBRID 2WD	4dr Wgn	49	49	47	45	42	40	39	35
			4dr Wgn Platinum	51	51	49	47	43	41	40	36
		ESCALADE HYBRID 4WD	4dr Wgn	50	50	48	46	42	40	39	35
			4dr Wgn Platinum	51	51	49	47	43	41	40	36
		SRX 2WD	4dr Wgn Base	53	53	51	49	45	43	41	36
			4dr Wgn Luxury	53	53	51	48	44	42	40	36
			4dr Wgn Performance	51	51	49	47	43	41	39	34
			4dr Wgn Premium	50	50	48	45	41	39	37	33
		SRX AWD	4dr Wgn Luxury	52	52	50	48	44	42	40	36
			4dr Wgn Performance	51	51	49	46	42	40	38	34
			4dr Wgn Premium	49	49	47	45	41	39	37	33
	CHEVROLET	MALIBU	4dr Sdn 1FL	47	47	46	45	44	41	39	33
			4dr Sdn LS	47	47	46	45	43	41	38	33
			4dr Sdn 1LT	47	47	46	44	42	40	37	32
			4dr Sdn 2LT	45	45	44	43	41	39	36	31
			4dr Sdn 3LT	44	44	43	42	40	38	36	31
			4dr Sdn 1LZ	45	45	44	42	40	38	36	31
			4dr Sdn 2LZ	45	45	44	43	41	39	36	31
		CRUZE	4dr Sdn LS	52	52	50	47	42	40	39	35
			4dr Sdn 1FL	52	52	50	47	42	40	39	35
			4dr Sdn 1LT	50	50	48	45	41	39	37	33
			4dr Sdn 2LT	50	50	48	45	41	39	37	33
			4dr Sdn LTZ	47	47	45	43	39	37	36	32
			4dr Sdn ECO	52	52	50	47	42	40	39	35
			deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET	CAMARO	2dr Cpe 1LS	63	63	61	58	53	51	48	43
			2dr Cpe 2LS	63	63	61	58	53	51	48	43
			2dr Cpe 1LT	57	57	55	52	48	46	43	38
			2dr Conv 1LT	53	53	51	48	44	42	40	35
			2dr Cpe 2LT	56	56	54	51	47	45	43	38
			2dr Conv 2LT	51	51	49	46	42	40	38	34
			2dr Cpe 1SS	59	59	57	54	50	48	45	40
			2dr Conv 1SS	54	54	52	49	45	43	41	36
			2dr Cpe 2SS	57	57	55	52	48	46	43	38
			2dr Conv 2SS	53	53	51	49	45	43	40	35
			2dr Cpe ZL1	58	58	55	52	46	43	40	34
		CORVETTE	2dr Cpe	46	46	45	43	40	38	37	33
			2dr Cpe Z16 Grand Sport	42	42	41	39	36	35	34	31
			2dr Conv	45	45	44	42	39	37	36	32
			2dr Conv Z16 Grand Sport	44	44	43	41	39	37	36	32
			2dr Cpe Z06	44	44	43	41	38	37	35	32
			2dr Cpe ZR1	43	43	42	40	37	36	34	31
		IMPALA	4dr Sdn LS	38	38	36	34	31	30	29	26
			4dr Sdn LT	36	36	35	33	30	29	28	25
			4dr Sdn LTZ	39	39	37	35	32	31	29	26
		SONIC	4dr Sdn 1LS	59	59	56	53	47	45	43	38
			4dr Sdn 2LS	59	59	56	53	47	45	43	38
			4dr Sdn 1LT	58	58	55	52	46	44	42	37
			4dr Sdn 2LT	58	58	55	51	45	43	41	36
			4dr Sdn 1LTZ	56	56	53	50	44	42	40	36
			4dr Sdn 2LTZ	56	56	53	50	44	42	40	35
			5dr HB 1LS	60	60	57	53	47	45	43	38
			5dr HB 2LS	60	60	57	53	47	45	43	38
			5dr HB 1LT	58	58	55	52	46	44	42	37
			5dr HB 2LT	58	58	55	51	45	43	41	36
			5dr HB 1LTZ	56	56	53	50	45	43	41	36
			5dr HB 2LTZ	56	56	53	50	44	42	40	35
		VOLT	5dr HB with NAV	56	56	55	53	50	49	47	44
			5dr HB without NAV	57	57	56	54	51	50	48	45
	CHEVROLET TRUCKS	AVALANCHE 2WD	Crew Cab LS	50	50	49	47	44	42	41	37
			Crew Cab LT	52	52	50	48	45	43	42	38
			Crew Cab LTZ	49	49	47	45	42	40	39	35

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	AVALANCHE 4WD	Crew Cab LS	53	53	51	49	45	43	42	38
			Crew Cab LT	53	53	51	49	46	44	42	38
			Crew Cab LTZ	50	50	48	46	43	41	40	36
		COLORADO 2WD	Reg Cab Work Truck	35	35	34	33	31	30	29	27
			Reg Cab 1LT	37	37	36	34	32	31	30	28
			Ext Cab Work Truck	41	41	40	39	37	36	35	32
			Ext Cab 1LT	41	41	40	39	37	36	35	32
			Ext Cab 2LT	40	40	39	37	35	34	33	31
			Ext Cab 3LT	41	41	40	38	36	35	34	32
			Crew Cab 1LT	47	47	46	44	41	40	39	36
			Crew Cab 2LT	44	44	43	41	39	38	37	34
			Crew Cab 3LT	46	46	45	43	40	39	38	35
		COLORADO 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			Reg Cab Work Truck	39	39	38	36	34	33	32	30
			Reg Cab 1LT	39	39	38	36	34	33	33	31
			Ext Cab Work Truck	44	44	43	41	39	38	37	34
			Ext Cab 1LT	44	44	43	41	39	38	37	34
			Ext Cab 2LT	42	42	41	39	37	36	35	32
			Crew Cab 1LT	50	50	48	46	43	42	41	38
			Crew Cab 2LT	47	47	46	44	41	40	39	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		EQUINOX 2WD	4dr Wgn LS	53	53	51	48	43	41	39	35
			4dr Wgn 1LT	50	50	48	45	41	39	37	33
			4dr Wgn 2LT	49	49	47	44	40	38	36	32
			4dr Wgn LTZ	52	52	50	47	42	40	38	34
		EQUINOX AWD	4dr Wgn LS	53	53	51	48	43	41	39	35
			4dr Wgn 1LT	51	51	49	46	41	39	37	33
			4dr Wgn 2LT	51	51	49	46	41	39	37	33
			4dr Wgn LTZ	53	53	51	48	43	41	39	35
		EXPRESS CARGO VAN	3dr Van 1500	38	38	36	34	31	29	28	24
			3dr Van 2500 135wb	36	36	34	32	29	28	26	23
			3dr Van 2500 155wb	34	34	33	31	28	27	25	22
			3dr Van 3500 135wb	34	34	33	31	28	27	25	22
			3dr Van 3500 155wb	32	32	31	29	26	25	23	20
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	EXPRESS CARGO VAN AWD	3dr Van 1500	37	37	35	33	30	28	27	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER	3dr Van 1500 LS	30	30	29	27	24	23	22	19
			3dr Van 1500 LT	31	31	29	27	24	23	22	19
			3dr Van 2500 LS	29	29	28	26	23	22	21	18
			3dr Van 2500 LT	29	29	28	26	23	22	21	18
			3dr Van 3500 135wb 1LS	28	28	27	25	23	22	20	17
			3dr Van 3500 135wb LT	28	28	27	25	23	22	20	17
			3dr Van 3500 155wb 1LS	27	27	26	24	22	21	19	16
			3dr Van 3500 155wb LT	28	28	27	25	23	22	20	17
			3dr Van 3500 135wb 2LS	26	26	25	23	21	20	19	16
			3dr Van 3500 135wb 2LT	27	27	26	24	22	21	20	17
			3dr Van 3500 155wb 2LS	25	25	24	23	21	20	18	15
			3dr Van 3500 155wb 2LT	27	27	26	24	22	21	19	16
		EXPRESS PASSENGER AWD	deduct with Conversion	4	4	4	4	4	4	4	4
			3dr Van 1500 LS	32	32	30	28	25	24	23	20
			3dr Van 1500 LT	32	32	30	28	25	24	23	20
		SILVERADO 1500 2WD	deduct with Conversion	4	4	4	4	4	4	4	4
			Reg Cab Work Truck	41	41	40	38	36	35	34	31
			Reg Cab LT	38	38	37	35	33	32	31	28
			Ext Cab Work Truck	42	42	41	39	36	35	34	31
			Ext Cab LS	42	42	41	39	36	35	34	31
			Ext Cab LT	42	42	41	39	36	35	34	31
			Ext Cab LTZ	42	42	41	39	37	36	34	31
			Crew Cab Work Truck	44	44	43	41	38	37	36	33
			Crew Cab LS	45	45	44	42	39	38	36	33
			Crew Cab LT	46	46	44	42	39	38	36	33
			Crew Cab LTZ	43	43	42	40	37	36	35	32

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 4WD									
			Reg Cab Work Truck	43	43	42	40	37	36	35	32
			Reg Cab LT	41	41	40	38	35	34	33	30
			Ext Cab Work Truck	45	45	44	42	39	38	36	33
			Ext Cab LS	44	44	43	41	38	37	36	33
			Ext Cab LT	45	45	44	42	39	38	36	33
			Ext Cab LTZ	45	45	43	41	38	37	36	33
			Crew Cab Work Truck	46	46	45	43	40	39	37	34
			Crew Cab LS	48	48	46	44	41	40	38	35
			Crew Cab LT	47	47	46	44	41	40	38	35
			Crew Cab LTZ	47	47	46	44	41	40	38	35
		SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	45	45	44	42	39	38	36	33
			Crew Cab 2HY	44	44	42	40	37	36	35	32
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 1HY	47	47	45	43	40	39	37	34
			Crew Cab 2HY	46	46	45	43	40	39	37	34
		SILVERADO 2500HD 2WD									
			Reg Cab Work Truck	42	42	40	38	35	34	32	29
			Reg Cab LT	41	41	40	38	35	34	32	29
			Ext Cab Work Truck	45	45	44	42	39	38	36	33
			Ext Cab LT	45	45	43	41	38	37	36	33
			Ext Cab LTZ	45	45	44	42	39	38	36	33
			Crew Cab Work Truck	49	49	47	45	42	41	39	36
			Crew Cab LT	52	52	50	48	44	43	41	38
			Crew Cab LTZ	47	47	45	43	40	39	37	34
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	46	46	44	42	39	38	36	33
			Reg Cab LT	46	46	44	42	39	38	36	33
			Ext Cab Work Truck	49	49	48	46	43	41	40	36
			Ext Cab LT	46	46	45	43	40	39	37	34
			Ext Cab LTZ	48	48	47	45	42	40	39	35
			Crew Cab Work Truck	53	53	51	49	45	43	42	38
			Crew Cab LT	49	49	47	45	42	41	39	36
			Crew Cab LTZ	48	48	47	45	42	40	39	35

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD	Reg Cab Work Truck	42	42	41	39	36	35	34	31
			Reg Cab LT	41	41	40	38	35	34	33	30
			Ext Cab Work Truck	47	47	46	44	41	40	38	35
			Ext Cab LT	46	46	45	43	40	39	37	34
			Ext Cab LTZ	47	47	46	44	41	39	38	34
			Crew Cab Work Truck	49	49	48	46	43	41	40	36
			Crew Cab LT	47	47	45	43	40	39	37	34
			Crew Cab LTZ	47	47	45	43	40	39	37	34
		SILVERADO 3500HD 4WD	Reg Cab Work Truck	48	48	46	44	41	40	38	35
			Reg Cab LT	48	48	46	44	41	40	38	35
			Ext Cab Work Truck	52	52	50	48	45	43	42	38
			Ext Cab LT	50	50	48	46	43	42	40	37
			Ext Cab LTZ	49	49	47	45	42	41	39	36
			Crew Cab Work Truck	55	55	53	51	48	46	45	41
			Crew Cab LT	51	51	49	47	44	42	41	37
			Crew Cab LTZ	50	50	48	46	43	41	40	36
		SUBURBAN 2WD	4dr Wgn 1500 LS	47	47	45	43	40	38	37	33
			4dr Wgn 1500 LT	45	45	43	41	38	37	35	32
			4dr Wgn 1500 LTZ	44	44	42	40	37	36	34	31
			4dr Wgn 2500 LS	48	48	46	44	41	39	38	34
			4dr Wgn 2500 LT	45	45	43	41	38	37	35	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD	4dr Wgn 1500 LS	47	47	45	43	40	39	37	34
			4dr Wgn 1500 LT	45	45	43	41	38	37	35	32
			4dr Wgn 1500 LTZ	45	45	43	41	38	37	35	32
			4dr Wgn 2500 LS	48	48	46	44	40	39	37	34
			4dr Wgn 2500 LT	46	46	44	42	39	37	36	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD	4dr Wgn 1500 LS	47	47	45	43	40	38	37	33
			4dr Wgn 1500 LT	46	46	44	42	39	37	36	32
			4dr Wgn 1500 LTZ	45	45	43	41	38	36	35	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD	4dr Wgn 1500 LS	47	47	45	43	40	38	37	33
			4dr Wgn 1500 LT	46	46	44	42	39	37	36	32
			4dr Wgn 1500 LTZ	46	46	44	42	39	37	36	32
			deduct with Conversion	4	4	4	4	4	4	4	4

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	TAHOE HYBRID 2WD	4dr Wgn	44	44	43	41	38	36	35	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD	4dr Wgn	45	45	43	41	38	37	35	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		TRAVERSE 2WD	4dr Wgn LS	57	57	55	52	48	46	44	40
			4dr Wgn 1LT	52	52	50	48	44	42	40	36
			4dr Wgn 2LT	50	50	48	46	42	40	39	35
		TRAVERSE AWD	4dr Wgn LTZ	50	50	48	46	42	40	38	34
			4dr Wgn LS	58	58	56	53	49	47	45	40
			4dr Wgn 1LT	53	53	51	49	45	43	41	37
			4dr Wgn 2LT	51	51	49	47	43	41	39	35
			4dr Wgn LTZ	51	51	49	46	42	40	39	35
	GMC TRUCKS	ACADIA 2WD	4dr SL	57	57	55	52	48	46	44	39
			4dr SLE	54	54	52	50	46	44	42	37
			4dr SLT1	53	53	51	48	44	42	40	36
			4dr SLT2	50	50	48	46	42	40	38	34
		ACADIA AWD	4dr Denali	50	50	48	45	41	39	38	34
			4dr SL	57	57	55	52	48	46	44	39
			4dr SLE	55	55	53	50	46	44	42	38
			4dr SLT1	53	53	51	48	44	42	40	36
			4dr SLT2	51	51	49	46	42	40	39	35
		CANYON 2WD	4dr Denali	50	50	48	46	42	40	38	34
			Reg Cab Work Truck	34	34	33	32	30	29	28	25
			Reg Cab SLE1	36	36	35	33	31	30	29	27
			Ext Cab Work Truck	41	41	40	38	35	34	33	31
			Ext Cab SLE1	41	41	40	38	35	34	33	31
			Crew Cab SLE1	46	46	45	43	40	39	37	34
			Crew Cab SLE2	45	45	44	42	39	38	36	33
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	CANYON 4WD	Reg Cab Work Truck	37	37	36	34	32	31	30	28
			Reg Cab SLE1	39	39	38	36	33	32	31	29
			Ext Cab Work Truck	43	43	42	40	37	36	35	32
			Ext Cab SLE1	43	43	42	40	37	36	35	32
			Ext Cab SLE2	42	42	41	39	36	35	34	32
			Crew Cab SLE1	49	49	47	45	41	40	39	36
			Crew Cab SLE2	47	47	45	43	40	39	38	35
			Crew Cab SLT	47	47	46	44	41	40	38	35
		SAVANA CARGO VAN	3dr Van 1500	39	39	37	35	32	30	29	25
			3dr Van 2500 135wb	36	36	34	32	29	28	26	23
			3dr Van 2500 155wb	34	34	33	31	28	27	26	23
			3dr Van 3500 135wb	34	34	33	31	28	27	25	22
			3dr Van 3500 155wb	33	33	32	30	27	26	25	22
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD	3dr Van 1500	33	33	32	30	28	27	26	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER	3dr Van 1500 LS	30	30	29	27	24	23	22	19
			3dr Van 1500 LT	31	31	29	27	24	23	22	20
			3dr Van 2500 LS	30	30	29	27	24	23	22	19
			3dr Van 2500 LT	30	30	29	27	24	23	22	19
			3dr Van 3500 135wb 1LS	28	28	27	25	23	22	21	18
			3dr Van 3500 135wb 1LT	28	28	27	25	23	22	21	18
			3dr Van 3500 135wb 2LS	27	27	26	24	22	21	20	17
			3dr Van 3500 135wb 2LT	26	26	25	24	22	21	20	17
			3dr Van 3500 155wb 1LS	31	31	30	28	25	24	23	20
			3dr Van 3500 155wb 1LT	32	32	31	29	26	25	24	21
			3dr Van 3500 155wb 2LS	28	28	27	25	23	22	21	18
			3dr Van 3500 155wb 2LT	28	28	27	25	23	22	21	18
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD	3dr Van 1500 LS	30	30	29	27	24	23	22	19
			3dr Van 1500 LT	31	31	29	27	24	23	22	20
			deduct with Conversion	4	4	4	4	4	4	4	4

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 2WD									
			Reg Cab Work Truck	42	42	41	39	36	35	34	31
			Reg Cab SLE	36	36	35	33	31	30	29	26
			Ext Cab Work Truck	42	42	41	39	36	35	33	30
			Ext Cab SL	41	41	40	38	35	34	33	30
			Ext Cab SLE	40	40	39	37	34	33	32	29
			Ext Cab SLT	40	40	39	37	34	33	32	29
			Crew Cab Work Truck	45	45	44	42	39	38	36	33
			Crew Cab SL	46	46	44	42	39	38	36	33
			Crew Cab SLE	46	46	44	42	39	38	36	33
			Crew Cab SLT	42	42	41	39	36	35	34	31
		SIERRA 1500 4WD									
			Reg Cab Work Truck	43	43	42	40	37	36	35	32
			Reg Cab SLE	41	41	40	38	35	34	32	29
			Ext Cab Work Truck	45	45	44	42	39	38	36	33
			Ext Cab SL	45	45	44	42	39	38	36	33
			Ext Cab SLE	45	45	43	41	38	37	35	32
			Ext Cab SLT	44	44	43	41	38	37	35	32
			Crew Cab Work Truck	48	48	46	44	41	40	38	35
			Crew Cab SL	49	49	47	45	42	40	39	35
			Crew Cab SLE	46	46	45	43	40	38	37	33
			Crew Cab SLT	45	45	43	41	38	37	35	32
		SIERRA 1500 DENALI 2WD									
			Crew Cab	45	45	44	42	39	37	36	32
		SIERRA 1500 DENALI 4WD									
			Crew Cab	47	47	45	43	40	39	37	34
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	43	43	42	40	37	36	34	31
			Crew Cab 3HB	43	43	41	39	36	35	33	30
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	46	46	44	42	39	38	36	33
			Crew Cab 3HB	45	45	44	42	39	38	36	33
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	41	41	40	38	35	34	33	30
			Reg Cab SLE	41	41	40	38	35	34	33	30
			Ext Cab Work Truck	46	46	45	43	40	39	37	34
			Ext Cab SLE	44	44	43	41	38	37	35	32
			Ext Cab SLT	44	44	43	41	38	37	35	32
			Crew Cab Work Truck	51	51	49	47	44	42	41	37
			Crew Cab SLE	51	51	49	47	44	42	41	37
			Crew Cab SLT	46	46	44	42	39	38	36	33

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 2500HD 4WD	Reg Cab Work Truck	46	46	44	42	39	38	36	33
			Reg Cab SLE	45	45	43	41	38	37	35	32
			Ext Cab Work Truck	50	50	49	47	44	42	41	37
			Ext Cab SLE	47	47	46	44	41	39	38	34
			Ext Cab SLT	44	44	42	40	37	36	35	32
			Crew Cab Work Truck	54	54	52	50	47	45	43	39
			Crew Cab SLE	49	49	47	45	42	40	39	35
			Crew Cab SLT	48	48	46	44	41	39	38	34
		SIERRA 2500HD DENALI 2WD	Crew Cab	50	50	48	46	43	41	40	36
		SIERRA 2500HD DENALI 4WD	Crew Cab	51	51	49	47	44	42	41	37
		SIERRA 3500HD 2WD	Reg Cab Work Truck	43	43	42	40	37	36	35	32
			Reg Cab SLE	44	44	43	41	38	37	35	32
			Ext Cab Work Truck	49	49	47	45	42	41	39	36
			Ext Cab SLE	46	46	45	43	40	38	37	33
			Ext Cab SLT	45	45	43	41	38	37	35	32
			Crew Cab Work Truck	51	51	49	47	44	42	41	37
			Crew Cab SLE	46	46	45	43	40	38	37	33
			Crew Cab SLT	46	46	45	43	40	38	37	33
		SIERRA 3500HD 4WD	Reg Cab Work Truck	49	49	47	45	42	40	39	35
			Reg Cab SLE	48	48	47	45	42	40	39	35
			Ext Cab Work Truck	52	52	50	48	45	43	42	38
			Ext Cab SLE	49	49	47	45	42	41	39	36
			Ext Cab SLT	49	49	47	45	42	40	39	35
			Crew Cab Work Truck	54	54	52	50	46	44	43	39
			Crew Cab SLE	49	49	47	45	42	40	39	35
			Crew Cab SLT	49	49	47	45	42	41	39	36
		SIERRA 3500HD DENALI 2WD	Crew Cab	52	52	50	48	45	44	42	39
		SIERRA 3500HD DENALI 4WD	Crew Cab	53	53	51	49	45	43	42	38
		TERRAIN 2WD	4dr Wgn SLE1	59	59	56	53	48	46	44	39
			4dr Wgn SLE2	58	58	55	52	47	45	43	38
			4dr Wgn SLT1	56	56	54	51	46	44	42	37
			4dr Wgn SLT2	54	54	52	49	44	42	40	36

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	TERRAIN AWD									
			4dr Wgn SLE1	59	59	56	53	48	46	44	39
			4dr Wgn SLE2	58	58	55	52	47	45	43	38
			4dr Wgn SLT1	55	55	52	49	44	42	40	36
			4dr Wgn SLT2	56	56	53	50	45	43	41	36
		YUKON 2WD									
			4dr Wgn SLE	50	50	48	46	43	41	39	35
			4dr Wgn SLT	44	44	42	40	37	36	34	31
			4dr Wgn Denali	48	48	46	44	41	39	37	33
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	50	50	48	46	42	40	39	35
			4dr Wgn SLT	46	46	44	42	39	37	36	32
			4dr Wgn Denali	49	49	47	45	41	39	38	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	44	44	42	40	37	35	34	30
			4dr Wgn Denali	45	45	43	41	38	36	35	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	45	45	43	41	38	36	35	31
			4dr Wgn Denali	46	46	44	42	38	36	35	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	44	44	43	41	38	36	35	31
			4dr Wgn 1500 SLT	41	41	40	38	35	33	32	28
			4dr Wgn 2500 SLE	44	44	42	40	37	35	34	30
			4dr Wgn 2500 SLT	41	41	40	38	35	33	32	28
			4dr Wgn Denali	46	46	44	42	39	37	36	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	46	46	44	42	39	37	35	31
			4dr Wgn 1500 SLT	43	43	42	40	37	35	34	30
			4dr Wgn 2500 SLE	44	44	42	40	37	35	34	30
			4dr Wgn 2500 SLT	43	43	41	39	36	34	33	29
			4dr Wgn Denali	46	46	44	42	39	37	36	32
			deduct with Conversion	4	4	4	4	4	4	4	4

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New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2014	JEEP									
	COMPASS 2WD									
		4dr Wgn Sport (&2DA)	54	54	52	50	46	44	42	38
		4dr Wgn Latitude (&2DB)	55	55	53	51	47	45	43	39
		4dr Wgn Limited (&2DF)	57	57	55	53	49	47	45	41
		deduct w/o AutoTran	3	2	2	2	2	2	2	2
	COMPASS 4WD									
		4dr Wgn Sport (&2DA)	59	59	57	54	50	48	46	41
		4dr Wgn Latitude (&2DB)	57	57	55	52	48	46	44	40
		4dr Wgn Limited (&2DF)	59	59	57	54	50	48	46	42
		deduct w/o AutoTran	3	2	2	2	2	2	2	2
	GRAND CHEROKEE 2WD									
		4dr Wgn Laredo (&2TE)	64	64	62	59	55	53	50	45
		4dr Wgn Laredo (&2TA)	64	64	62	59	55	53	50	45
		4dr Wgn Limited (&2TH)	63	63	61	58	53	51	49	44
		4dr Wgn Overland (&2TP)	59	59	57	54	50	48	46	41
		4dr Wgn Summit (&2TR)	57	57	55	52	48	46	44	40
	GRAND CHEROKEE 4WD									
		4dr Wgn Laredo (&2TE)	65	65	63	60	56	54	51	46
		4dr Wgn Laredo (&2TA)	65	65	63	60	56	54	51	46
		4dr Wgn Limited (&2TH)	64	64	62	59	54	52	50	45
		4dr Wgn Overland (&2TP)	59	59	57	54	50	48	46	41
		4dr Wgn Summit (&2TR)	57	57	55	52	48	46	44	40
		4dr Wgn SRT8 (&2TL)	53	53	51	49	45	43	41	37
	PATRIOT 2WD									
		4dr Wgn Sport (&2DA)	55	55	53	51	47	45	44	40
		4dr Wgn Latitude (&2DB)	54	54	52	50	46	44	43	39
		4dr Wgn Limited (&2DF)	57	57	55	52	48	46	45	41
		deduct w/o AutoTran	3	2	2	2	2	2	2	2
	PATRIOT 4WD									
		4dr Wgn Sport (&2DA)	58	58	56	53	49	47	46	42
		4dr Wgn Latitude (&2DB)	58	58	56	53	49	47	45	41
		4dr Wgn Limited (&2DF)	59	59	57	54	50	48	46	42
		deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHRYSLER										
		200									
			4dr Sdn LX (&2DH)	49	49	47	45	42	40	39	35
			4dr Sdn LX (&2DZ)	49	49	47	45	42	40	39	35
			4dr Sdn Touring (&2DU)	48	48	46	44	40	38	37	33
			4dr Sdn Limited (&2DV)	51	51	49	47	43	41	40	36
		200 CONVERTIBLE									
			2dr Conv Touring (&2DV)	46	46	44	42	38	37	35	32
			2dr Conv Limited (&2DW)	45	45	43	40	36	35	33	30
			2dr Conv S (&2DS)	47	47	45	43	39	37	36	32
		300 SERIES									
			4dr Sdn (&2DF)	62	62	60	57	52	50	48	44
			4dr Sdn (&2DM)	62	62	60	57	52	50	48	44
			4dr Sdn AWD (&2DF)	62	62	60	57	52	50	48	44
			4dr Sdn 300S (&2DG)	62	62	60	57	53	51	49	45
			4dr Sdn 300S AWD (&2DG)	62	62	60	57	53	51	49	45
			4dr Sdn 300S AWD (&2DL)	62	62	60	57	53	51	49	45
			4dr Sdn 300C (&2DT)	57	57	55	52	48	46	45	41
			4dr Sdn 300C AWD (&2DT)	57	57	55	53	49	47	45	41
			4dr Sdn 300C Luxury (&2DR)	54	54	52	50	46	44	43	39
			4dr Sdn 300C Luxury AWD (&2DR)	55	55	53	51	47	45	44	40
			4dr Sdn 300C John Varvatos (&2DS)	54	54	52	50	46	44	43	39
			4dr Sdn 300C John Varvatos (&2DV)	54	54	52	50	46	44	43	39
			4dr Sdn 300C John Varvatos AWD (&2DS)	55	55	53	51	47	45	43	39
			4dr Sdn SRT8 (&2DX)	52	52	50	48	45	43	42	38
		TOWN & COUNTRY									
			4dr Wgn Touring (&2DK)	53	53	51	49	46	44	42	37
			4dr Wgn Touring L (&2DJ)	50	50	48	46	43	41	39	35
			4dr Wgn S (&2DM)	51	51	49	47	44	42	40	36
			4dr Wgn Limited (&2DX)	44	44	43	41	38	36	35	31
	DODGE										
		DART									
			4dr Sdn SE (&2DA)	62	62	59	56	51	49	47	42
			4dr Sdn SXT (&2DB)	61	61	58	55	50	48	46	41
			4dr Sdn Rallye (&2DT)	58	58	56	53	48	46	44	40
			4dr Sdn Aero (&2DV)	59	59	57	54	50	48	46	42
			4dr Sdn Limited (&2DL)	60	60	57	54	49	47	45	41
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	DODGE	CHARGER	4dr Sdn SE (&2DG)	57	57	55	52	48	46	44	39
			4dr Sdn SE AWD (&2DG)	56	56	54	51	47	45	43	39
			4dr Sdn SXT (&2DH)	55	55	53	51	47	45	43	39
			4dr Sdn SXT (&2DJ)	55	55	53	51	47	45	43	39
			4dr Sdn SXT AWD (&2DH)	56	56	54	52	48	46	44	39
			4dr Sdn SXT AWD (&2DJ)	56	56	54	52	48	46	44	39
			4dr Sdn R/T (&2DN)	64	64	62	59	54	52	50	45
			4dr Sdn R/T (&2DP)	64	64	62	59	54	52	50	45
			4dr Sdn R/T (&2DR)	64	64	62	59	54	52	50	45
			4dr Sdn R/T (&2DS)	64	64	62	59	54	52	50	45
			4dr Sdn R/T AWD (&2DN)	63	63	61	58	54	52	49	44
			4dr Sdn R/T AWD (&2DP)	63	63	61	58	54	52	49	44
			4dr Sdn R/T AWD (&2DS)	63	63	61	58	54	52	49	44
			4dr Sdn SRT8 (&2DX)	58	58	56	54	50	48	46	41
		CHALLENGER	4dr Sdn SRT8 Super Bee (&2DW)	58	58	56	53	49	47	45	41
			2dr Cpe SXT (&2DE)	65	65	63	60	55	53	51	46
			2dr Cpe SXT (&2DG)	65	65	63	60	55	53	51	46
			2dr Cpe SXT (&2DH)	65	65	63	60	55	53	51	46
			2dr Cpe R/T (&2DF)	67	67	65	62	57	55	53	48
			2dr Cpe R/T (&2DJ)	67	67	65	62	57	55	53	48
			2dr Cpe R/T (&2DM)	67	67	65	62	57	55	53	48
		GRAND CARAVAN	2dr Cpe SRT8 (&2DX)	63	63	60	57	52	50	48	44
			4dr Wgn AVP (&2DD)	58	58	56	53	48	46	45	41
			4dr Wgn SE (&2DE)	54	54	52	49	44	43	41	38
			4dr Wgn SXT (&2DR)	51	51	49	46	42	41	39	36
			4dr Wgn Crew (&2DK)	50	50	48	45	41	40	38	35
			4dr Wgn R/T (&2DN)	54	54	52	49	44	43	41	38
	DODGE TRUCKS	DURANGO 2WD	4dr Wgn SXT (&2TA)	56	56	54	51	47	45	43	39
			4dr Wgn Crew (&2TE)	53	53	51	48	44	42	41	37
			4dr Wgn R/T (&2TS)	56	56	54	51	47	45	43	39
		DURANGO 4WD	4dr Wgn Citadel (&2TJ)	51	51	49	46	42	41	39	36
			4dr Wgn SXT (&2TA)	57	57	55	52	47	45	44	40
			4dr Wgn Crew (&2TE)	54	54	52	49	45	43	42	38
			4dr Wgn R/T (&2TS)	57	57	55	52	47	45	44	40
			4dr Wgn Citadel (&2TJ)	52	52	50	47	43	41	40	36

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	DODGE TRUCKS	JOURNEY 2WD	4dr Wgn AVP (&2DD)	54	54	52	49	45	43	41	37
			4dr Wgn SE (&2DF)	49	49	47	45	41	39	38	34
			4dr Wgn SXT (&2DE)	50	50	48	46	42	40	38	34
			4dr Wgn Crew (&2DM)	51	51	49	47	43	41	39	35
		JOURNEY AWD	4dr Wgn R/T (&2DP)	54	54	52	49	45	43	41	37
			4dr Wgn SXT (&2DE)	54	54	52	49	45	43	41	37
			4dr Wgn Crew (&2DM)	54	54	52	50	46	44	42	38
			4dr Wgn R/T (&2DP)	56	56	54	51	47	45	43	39
	FIAT	500	2dr Cpe Pop (&2DA)	54	54	51	48	43	41	40	36
			2dr Cpe Sport (&2DD)	55	55	52	49	44	42	41	37
			2dr Cpe Lounge (&2DJ)	52	52	50	47	42	40	39	35
			2dr Cpe Sport Turbo (&2DT)	56	56	54	51	46	44	43	39
			2dr Cpe Abarth (&2DX)	61	61	59	56	52	50	49	45
			2dr Conv Pop (&2DA)	52	52	50	47	42	40	39	35
			2dr Conv Lounge (&2DJ)	49	49	47	44	40	39	37	34
			2dr Conv Abarth (&2DX)	57	57	55	52	48	47	45	42
			deduct w/o AutoTran (ex Sport Turbo & Abarth)	3	2	2	2	2	2	2	2
	JEEP	COMPASS 2WD	4dr Wgn Sport (&2DA)	50	50	48	46	42	40	39	35
			4dr Wgn Latitude (&2DB)	49	49	47	45	41	39	38	34
			4dr Wgn Limited (&2DF)	52	52	50	47	43	42	40	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD	4dr Wgn Sport (&2DA)	55	55	53	50	46	44	43	39
			4dr Wgn Latitude (&2DB)	53	53	51	49	45	43	42	38
			4dr Wgn Limited (&2DF)	53	53	51	48	44	42	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TE)	55	55	53	50	46	44	42	38
			4dr Wgn Laredo (&2TX)	55	55	53	50	46	44	42	38
			4dr Wgn Laredo (&2TZ)	55	55	53	50	46	44	42	38
			4dr Wgn Limited (&2TH)	55	55	53	50	46	44	42	37
			4dr Wgn Overland (&2TP)	55	55	53	50	46	44	42	38
			4dr Wgn Overland Summit (&2TR)	53	53	51	48	44	42	40	36

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	JEEP	GRAND CHEROKEE 4WD									
			4dr Wgn Laredo (&2TE)	57	57	55	52	47	45	43	39
			4dr Wgn Laredo (&2TX)	57	57	55	52	47	45	43	39
			4dr Wgn Laredo (&2TZ)	57	57	55	52	47	45	43	39
			4dr Wgn Laredo Trailhawk (&2TC)	56	56	53	50	45	43	41	37
			4dr Wgn Limited (&2TH)	56	56	54	51	47	45	43	38
			4dr Wgn Overland (&2TP)	54	54	52	49	45	43	41	37
			4dr Wgn Overland Summit (&2TR)	53	53	51	48	44	42	40	36
			4dr Wgn SRT8 (&2TL)	49	49	47	45	41	39	38	34
			4dr Wgn SRT8 (&2TM)	49	49	47	45	41	39	38	34
			4dr Wgn SRT8 (&2TV)	49	49	47	45	41	39	38	34
		PATRIOT 2WD									
			4dr Wgn Sport (&2DA)	53	53	51	48	43	41	40	36
			4dr Wgn Latitude (&2DB)	52	52	50	47	42	41	39	36
			4dr Wgn Limited (&2DF)	54	54	52	49	44	42	41	37
		PATRIOT 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			4dr Wgn Sport (&2DA)	57	57	54	51	46	44	43	39
			4dr Wgn Latitude (&2DB)	56	56	53	50	45	43	42	38
			4dr Wgn Limited (&2DF)	55	55	53	50	45	43	42	38
		WRANGLER 4WD	deduct w/o AutoTran	3	2	2	2	2	2	2	2
			2dr Conv Sport (&2TB)	67	67	65	62	58	56	55	51
			2dr Conv Sport (&2TS)	67	67	65	62	58	56	55	51
			2dr Conv Sport (&2TF)	67	67	65	62	58	56	55	51
			2dr Conv Sahara (&2TG)	65	65	63	60	56	54	53	49
			2dr Conv Sahara (&2TM)	65	65	63	60	56	54	53	49
			2dr Conv Rubicon (&2TR)	62	62	60	57	53	51	50	46
			2dr Conv Rubicon (&2TJ)	62	62	60	57	53	51	50	46
			4dr Conv Unlimited Sport (&2TC)	68	68	66	63	59	57	55	51
			4dr Conv Unlimited Sport (&2TS)	68	68	66	63	59	57	55	51
			4dr Conv Unlimited Sport (&2TF)	68	68	66	63	59	57	55	51
			4dr Conv Unlimited Sahara (&2TG)	65	65	63	61	57	55	53	49
			4dr Conv Unlimited Sahara (&2TM)	65	65	63	61	57	55	53	49
			4dr Conv Unlimited Rubicon (&2TR)	64	64	62	59	55	53	52	48
			4dr Conv Unlimited Rubicon (&2TJ)	64	64	62	59	55	53	52	48
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS										
		CARGO VAN									
		RAM 1500 2WD	3dr Van (&2DC)	41	41	39	37	34	33	31	28
			Reg Cab Tradesman (&2TB)	53	53	51	49	46	44	42	37
			Reg Cab Express (&2TC)	56	56	54	52	48	46	44	39
			Reg Cab SLT (&2TG)	46	46	45	43	40	38	36	32
			Reg Cab R/T (&2TL)	51	51	49	47	43	41	40	36
			Reg Cab HFE (&2TP)	47	47	45	43	40	38	37	33
			Quad Cab Tradesman (&2TB)	58	58	56	54	50	48	46	41
			Quad Cab Express (&2TC)	58	58	56	54	50	48	46	41
			Quad Cab SLT (&2TG)	51	51	49	47	44	42	40	36
			Quad Cab Big Horn/Lone Star (&2TY)	56	56	54	52	48	46	44	40
			Quad Cab Big Horn/Lone Star (&2TZ)	56	56	54	52	48	46	44	40
			Quad Cab Outdoorsman (&2TT)	55	55	53	51	47	45	43	39
			Quad Cab Sport (&2TL)	55	55	53	51	47	45	43	39
			Quad Cab Laramie (&2TH)	56	56	54	52	48	46	44	40
			Crew Cab Tradesman (&2TB)	60	60	58	55	51	49	47	42
			Crew Cab Express (&2TC)	61	61	59	56	52	50	48	43
			Crew Cab SLT (&2TG)	55	55	53	51	47	45	43	38
			Crew Cab Big Horn/Lone Star (&2TY)	59	59	57	54	50	48	46	41
			Crew Cab Big Horn/Lone Star (&2TZ)	59	59	57	54	50	48	46	41
			Crew Cab Outdoorsman (&2TT)	58	58	56	53	49	47	45	40
			Crew Cab Sport (&2TL)	56	56	54	52	48	46	44	40
			Crew Cab Laramie (&2TH)	58	58	56	54	50	48	46	41
			Crew Cab Laramie Longhorn (&2TK)	55	55	53	51	47	45	43	39

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 1500 4WD									
			Reg Cab Tradesman (&2TB)	58	58	56	54	50	48	46	41
			Reg Cab Express (&2TC)	59	59	57	55	51	49	47	42
			Reg Cab SLT (&2TG)	51	51	49	47	44	42	40	36
			Reg Cab Sport (&2TL)	53	53	51	49	45	43	41	37
			Quad Cab Tradesman (&2TB)	61	61	59	56	52	50	48	43
			Quad Cab Express (&2TC)	62	62	60	57	53	51	49	44
			Quad Cab SLT (&2TG)	56	56	54	52	48	46	44	40
			Quad Cab Big Horn/Lone Star (&2TY)	59	59	57	55	51	49	47	42
			Quad Cab Big Horn/Lone Star (&2TZ)	59	59	57	55	51	49	47	42
			Quad Cab Outdoorsman (&2TT)	60	60	58	55	51	49	47	42
			Quad Cab Sport (&2TL)	57	57	55	53	49	47	45	41
			Quad Cab Laramie (&2TH)	59	59	57	55	51	49	47	42
			Crew Cab Tradesman (&2TB)	64	64	62	59	55	53	50	45
			Crew Cab Express (&2TC)	63	63	61	58	54	52	50	45
			Crew Cab SLT (&2TG)	58	58	56	54	50	48	46	41
			Crew Cab Big Horn/Lone Star (&2TY)	61	61	59	56	52	50	48	43
			Crew Cab Big Horn/Lone Star (&2TZ)	61	61	59	56	52	50	48	43
			Crew Cab Outdoorsman (&2TT)	60	60	58	55	51	49	47	42
			Crew Cab Sport (&2TL)	59	59	57	55	51	49	47	42
			Crew Cab Laramie (&2TH)	61	61	59	56	52	50	48	43
			Crew Cab Laramie Longhorn (&2TK)	57	57	55	53	49	47	45	40
		RAM 2500 2WD									
			Reg Cab Tradesman (&2TA)	46	46	45	43	41	39	38	34
			Reg Cab SLT (&2TG)	46	46	45	43	40	38	37	33
			Crew Cab Tradesman (&2TA)	53	53	52	50	47	45	43	39
			Crew Cab SLT (&2TG)	51	51	50	48	46	44	42	38
			Crew Cab Lone Star (&2TY)	51	51	50	48	46	44	42	38
			Crew Cab Big Horn (&2TZ)	51	51	50	48	46	44	42	38
			Crew Cab Laramie (&2TH)	49	49	48	46	44	42	40	36
			Crew Cab Laramie Longhorn (&2TK)	47	47	46	44	41	39	38	34
			Mega Cab SLT (&2TG)	54	54	53	51	49	47	45	40
			Mega Cab Lone Star (&2TY)	55	55	54	52	49	47	45	41
			Mega Cab Big Horn (&2TZ)	55	55	54	52	49	47	45	41
			Mega Cab Laramie (&2TH)	52	52	51	49	47	45	43	39
			Mega Cab Laramie Longhorn (&2TK)	50	50	49	47	45	43	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 2500 4WD									
			Reg Cab Tradesman (&2TA)	51	51	50	49	47	45	43	38
			Reg Cab SLT (&2TG)	48	48	47	46	44	42	40	36
			Crew Cab Tradesman (&2TA)	56	56	55	53	51	49	47	42
			Crew Cab Tradesman Power Wagon (&2TB)	53	53	52	50	48	46	44	40
			Crew Cab SLT (&2TG)	52	52	51	50	48	46	44	40
			Crew Cab Power Wagon (&2TP)	49	49	48	46	44	42	41	37
			Crew Cab Lone Star (&2TY)	53	53	52	50	48	46	44	39
			Crew Cab Big Horn (&2TZ)	53	53	52	50	48	46	44	40
			Crew Cab Outdoorsman (&2TT)	53	53	52	50	48	46	44	40
			Crew Cab Laramie (&2TH)	52	52	51	49	47	45	43	39
			Crew Cab Laramie Power Wagon (&2TJ)	50	50	49	47	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	49	49	48	46	44	42	41	37
			Mega Cab SLT (&2TG)	57	57	56	54	52	50	48	43
			Mega Cab Lone Star (&2TY)	58	58	57	55	52	50	48	43
			Mega Cab Big Horn (&2TZ)	57	57	56	54	52	50	48	43
			Mega Cab Laramie (&2TH)	56	56	55	53	51	49	47	42
			Mega Cab Laramie Longhorn (&2TK)	53	53	52	50	48	46	44	40
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 3500 2WD									
			Reg Cab Tradesman (&2TA)	48	48	47	45	43	41	40	36
			Reg Cab SLT (&2TG)	48	48	47	45	42	40	39	35
			Crew Cab Tradesman (&2TA)	54	54	53	51	49	47	45	40
			Crew Cab SLT (&2TG)	51	51	50	48	46	44	42	38
			Crew Cab Lone Star (&2TY)	51	51	50	48	46	44	42	38
			Crew Cab Big Horn (&2TZ)	51	51	50	48	46	44	42	38
			Crew Cab Laramie (&2TH)	50	50	49	47	45	43	41	37
			Crew Cab Laramie Longhorn (&2TK)	48	48	47	45	42	40	39	35
			Mega Cab SLT (&2TG)	56	56	55	53	50	48	46	41
			Mega Cab Lone Star (&2TY)	55	55	54	52	50	48	46	41
			Mega Cab Big Horn (&2TZ)	55	55	54	52	50	48	46	41
			Mega Cab Laramie (&2TH)	55	55	54	52	49	47	45	41
			Mega Cab Laramie Longhorn (&2TK)	52	52	51	49	47	45	43	39
			Mega Cab Laramie Longhorn (&2TM)	52	52	51	49	47	45	43	39

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	RAM TRUCKS	RAM 3500 4WD									
			Reg Cab Tradesman (&2TA)	53	53	52	51	49	47	45	40
			Reg Cab SLT (&2TG)	52	52	51	49	47	45	43	39
			Crew Cab Tradesman (&2TA)	56	56	55	53	51	49	47	42
			Crew Cab SLT (&2TG)	54	54	53	51	49	47	45	41
			Crew Cab Lone Star (&2TY)	54	54	53	51	49	47	45	41
			Crew Cab Big Horn (&2TZ)	54	54	53	51	49	47	45	41
			Crew Cab Laramie (&2TH)	53	53	52	50	48	46	44	40
			Crew Cab Laramie Longhorn (&2TK)	50	50	49	47	45	43	42	38
			Mega Cab SLT (&2TG)	59	59	58	56	53	51	49	44
			Mega Cab Lone Star (&2TY)	58	58	57	55	53	51	49	44
			Mega Cab Big Horn (&2TZ)	58	58	57	55	53	51	49	44
			Mega Cab Laramie (&2TH)	57	57	56	54	52	50	48	43
			Mega Cab Laramie Longhorn	54	54	53	51	49	47	45	40

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New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2012										
	CHRYSLER									
	200									
		4dr Sdn LX (&2DH)	41	41	40	38	35	33	31	27
		4dr Sdn LX (&2DZ)	41	41	40	38	35	33	31	27
		4dr Sdn Touring (&2DU)	39	39	38	36	33	31	29	25
		4dr Sdn Limited (&2DV)	42	42	41	39	36	34	32	28
		4dr Sdn S (&2DS)	41	41	40	38	35	33	31	27
	200 CONVERTIBLE									
		2dr Conv Touring (&2DV)	37	37	36	34	31	29	28	24
		2dr Conv Limited (&2DW)	36	36	34	32	29	28	26	23
		2dr Conv S (&2DS)	38	38	37	35	32	30	28	24
	300 SERIES									
		4dr Sdn (&2DE)	51	51	49	47	43	41	40	36
		4dr Sdn 300 Limited (&2DH)	51	51	49	47	43	41	40	36
		4dr Sdn 300 Limited AWD (&2DH)	51	51	49	47	44	42	41	37
		4dr Sdn 300C (&2DT)	49	49	47	45	41	39	38	34
		4dr Sdn 300C AWD (&2DT)	49	49	47	45	42	40	38	34
		4dr Sdn 300C Luxury (&2DR)	48	48	46	44	40	39	37	34
		4dr Sdn 300C Luxury AWD (&2DR)	48	48	46	44	41	39	38	34
		4dr Sdn 300S V6 (&2DG)	51	51	49	47	44	42	41	37
		4dr Sdn 300S V6 AWD (&2DG)	47	47	45	43	39	37	36	32
		4dr Sdn 300S V8 (&2DV)	46	46	44	42	38	36	35	31
		4dr Sdn 300S V8 (&2DW)	46	46	44	42	38	36	35	31
		4dr Sdn 300S V8 AWD (&2DR)	46	46	44	42	38	36	35	31
		4dr Sdn 300S V8 AWD (&2DV)	46	46	44	42	38	36	35	31
		4dr Sdn SRT8 (&2DX)	45	45	43	41	38	36	35	31
	TOWN & COUNTRY									
		4dr Wgn Touring (&2DK)	48	48	46	43	39	37	35	30
		4dr Wgn Touring L (&2DJ)	45	45	43	40	36	34	32	28
		4dr Wgn Limited (&2DX)	38	38	36	34	31	29	28	24
	DODGE									
	CHARGER									
		4dr Sdn SE (&2DG)	50	50	48	45	41	39	37	32
		4dr Sdn SXT (&2DH)	48	48	46	44	40	38	36	32
		4dr Sdn SXT (&2DJ)	48	48	46	44	40	38	36	32
		4dr Sdn SXT AWD (&2DN)	49	49	47	45	41	39	37	32
		4dr Sdn SXT AWD (&2DP)	49	49	47	45	41	39	37	32
		4dr Sdn SXT AWD (&2DR)	49	49	47	45	41	39	37	32
		4dr Sdn SXT AWD (&2DS)	49	49	47	45	41	39	37	32
		4dr Sdn RT (&2DX)	57	57	55	52	47	45	43	38
		4dr Sdn RT AWD (&2DH)	56	56	54	51	47	45	42	37
		4dr Sdn RT AWD (&2DJ)	56	56	54	51	47	45	42	37
		4dr Sdn SRT8 (&2DX)	51	51	49	47	43	41	39	34
		4dr Sdn SRT8 (&2DN)	51	51	49	47	43	41	39	34
		4dr Sdn SRT8 (&2DP)	51	51	49	47	43	41	39	34
		4dr Sdn SRT8 (&2DS)	51	51	49	47	43	41	39	34
		4dr Sdn SRT8 Super Bee (&2DW)	51	51	49	46	42	40	38	34

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	DODGE										
		CALIBER									
			5dr HB SE (&2DC)	43	43	42	40	38	36	35	31
			5dr HB SXT (&2DF)	43	43	42	40	38	36	35	31
			5dr HB SXT Plus (&2DJ)	42	42	41	39	37	36	34	31
			deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2	2
		CHALLENGER									
			2dr Cpe SXT (&2DE)	58	58	56	53	48	46	44	39
			2dr Cpe R/T (&2DF)	60	60	58	55	50	48	46	41
			2dr Cpe R/T (&2DJ)	60	60	58	55	50	48	46	41
			2dr Cpe R/T (&2DM)	60	60	58	55	50	48	46	41
			2dr Cpe SRT8 (&2DX)	56	56	53	50	45	43	41	37
			2dr Cpe SRT8 (&2DW)	56	56	53	50	45	43	41	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CARAVAN									
			4dr Wgn AVP (&2DD)	51	51	49	46	41	39	37	32
			4dr Wgn SE (&2DE)	48	48	45	42	37	35	33	29
			4dr Wgn SXT (&2DR)	45	45	43	40	35	33	32	28
			4dr Wgn Crew (&2DK)	44	44	42	39	34	32	31	27
			4dr Wgn R/T (&2DN)	48	48	45	42	37	35	33	29
	DODGE TRUCKS										
		DURANGO 2WD									
			4dr Wgn SXT (&2TA)	49	49	47	44	40	38	36	31
			4dr Wgn Crew (&2TE)	46	46	44	41	37	35	33	29
			4dr Wgn R/T (&2TS)	49	49	47	44	40	38	36	31
			4dr Wgn Citadel (&2TJ)	44	44	42	39	35	33	32	28
		DURANGO 4WD									
			4dr Wgn SXT (&2TA)	50	50	48	45	40	38	36	32
			4dr Wgn Crew (&2TE)	47	47	45	42	38	36	34	30
			4dr Wgn R/T (&2TS)	50	50	48	45	40	38	36	32
			4dr Wgn Citadel (&2TJ)	45	45	43	40	36	34	32	28
		JOURNEY 2WD									
			4dr Wgn AVP (&2DD)	47	47	45	42	38	36	34	30
			4dr Wgn SE (&2DF)	42	42	40	38	34	32	31	27
			4dr Wgn SXT (&2DE)	43	43	41	39	35	33	31	27
			4dr Wgn Crew (&2DM)	44	44	42	40	36	34	32	28
			4dr Wgn R/T (&2DP)	47	47	45	42	38	36	34	30
		JOURNEY AWD									
			4dr Wgn SXT (&2DE)	47	47	45	42	38	36	34	30
			4dr Wgn Crew (&2DM)	47	47	45	43	39	37	35	31
			4dr Wgn R/T (&2DP)	49	49	47	44	40	38	36	32

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	FIAT	500	2dr Cpe Pop (&2DA)	47	47	44	41	36	34	33	29
			2dr Cpe Sport (&2DD)	48	48	45	42	37	35	34	30
			2dr Cpe Lounge (&2DJ)	45	45	43	40	35	33	32	28
			2dr Cpe Gucci (&2DK)	41	41	39	36	32	31	30	27
			2dr Cpe Abarth (&2DX)	54	54	52	49	45	43	42	38
			2dr Conv Pop (&2DA)	45	45	43	40	35	33	32	28
			2dr Conv Lounge (&2DJ)	42	42	40	37	33	32	30	27
			2dr Conv Gucci (&2DK)	37	37	35	33	30	29	28	25
			deduct w/o AutoTran (ex Abarth)	3	2	2	2	2	2	2	2
	JEEP	COMPASS 2WD	4dr Wgn Sport (&2DA)	43	43	41	39	35	33	32	28
			4dr Wgn Latitude (&2DB)	42	42	40	38	34	32	31	27
			4dr Wgn Limited (&2DF)	45	45	43	40	36	35	33	30
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD	4dr Wgn Sport (&2DA)	48	48	46	43	39	37	36	32
			4dr Wgn Latitude (&2DB)	46	46	44	42	38	36	35	31
			4dr Wgn Limited (&2DF)	46	46	44	41	37	35	34	30
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TE)	48	48	46	43	39	37	35	31
			4dr Wgn Laredo (&2TX)	48	48	46	43	39	37	35	31
			4dr Wgn Laredo (&2TZ)	48	48	46	43	39	37	35	31
			4dr Wgn Limited (&2TH)	48	48	46	43	39	37	35	30
			4dr Wgn Overland (&2TP)	48	48	46	43	39	37	35	31
			4dr Wgn Overland Summit (&2TR)	45	45	43	41	37	35	33	29
		GRAND CHEROKEE 4WD	4dr Wgn Laredo (&2TE)	50	50	48	45	40	38	36	32
			4dr Wgn Laredo (&2TX)	50	50	48	45	40	38	36	32
			4dr Wgn Laredo (&2TZ)	50	50	48	45	40	38	36	32
			4dr Wgn Limited (&2TH)	49	49	47	44	40	38	36	31
			4dr Wgn Overland (&2TP)	47	47	45	42	38	36	34	30
			4dr Wgn Overland Summit (&2TR)	46	46	44	41	37	35	33	29
			4dr SRT8 (&2TL)	42	42	40	38	34	32	31	27
		PATRIOT 2WD	4dr Wgn Sport (&2DA)	46	46	44	41	36	34	33	29
			4dr Wgn Latitude (&2DB)	45	45	43	40	35	34	32	29
			4dr Wgn Limited (&2DF)	47	47	45	42	37	35	34	30
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	JEEP	PATRIOT 4WD									
			4dr Wgn Sport (&2DA)	50	50	47	44	39	37	36	32
			4dr Wgn Latitude (&2DB)	49	49	46	43	38	36	35	31
			4dr Wgn Limited (&2DF)	48	48	46	43	38	36	35	31
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		WRANGLER 4WD									
			2dr Conv Sport (&2TB)	60	60	58	55	51	49	48	44
			2dr Conv Sport (&2TS)	60	60	58	55	51	49	48	44
			2dr Conv Sahara (&2TG)	58	58	56	53	49	47	46	42
			2dr Conv Rubicon (&2TR)	55	55	53	50	46	44	43	39
			2dr Conv Freedom Edition (&2TF)	55	55	53	50	46	45	43	40
			2dr Conv Arctic (&2TH)	55	55	53	50	46	44	43	39
			2dr Conv Call of Duty MW3 (&2TV)	49	49	47	44	40	39	37	34
			4dr Conv Unlimited Sport (&2TC)	61	61	59	56	52	50	48	44
			4dr Conv Unlimited Sport (&2TS)	61	61	59	56	52	50	48	44
			4dr Conv Unlimited Sahara (&2TG)	58	58	56	54	50	48	46	42
			4dr Conv Unlimited Rubicon (&2TR)	57	57	55	52	48	46	45	41
			4dr Conv Unlimited Freedom Edition (&2TF)	59	59	57	54	49	47	46	42
			4dr Conv Unlimited Altitude (&2TL)	61	61	58	55	50	48	46	42
			4dr Conv Unlimited Arctic (&2TH)	58	58	56	53	48	46	45	41
			4dr Conv Unlimited Call of Duty MW3 (&2TV)	54	54	52	49	44	43	41	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS										
		CARGO VAN									
		RAM 1500 2WD	3dr Van (&2DC)	35	35	33	31	28	26	25	21
			Reg Cab ST (&2TA)	42	42	41	39	36	34	32	27
			Reg Cab Tradesman (&2TB)	46	46	44	42	39	37	35	30
			Reg Cab Tradesman HD (&2TA)	47	47	45	43	39	37	35	30
			Reg Cab Express (&2TC)	49	49	47	45	41	39	37	32
			Reg Cab SLT (&2TG)	39	39	38	36	33	31	29	25
			Reg Cab Outdoorsman (&2TT)	40	40	38	36	33	31	29	25
			Reg Cab Sport (&2TL)	44	44	42	40	36	34	33	29
			Quad Cab ST (&2TA)	49	49	47	44	40	38	36	32
			Quad Cab Tradesman (&2TB)	51	51	49	47	43	41	39	34
			Quad Cab Express (&2TC)	51	51	49	47	43	41	39	34
			Quad Cab SLT (&2TG)	44	44	42	40	37	35	33	29
			Quad Cab Lone Star (&2TY)	46	46	44	42	39	37	35	31
			Quad Cab Big Horn (&2TZ)	49	49	47	45	41	39	37	33
			Quad Cab Outdoorsman (&2TT)	48	48	46	44	40	38	36	32
			Quad Cab Sport (&2TL)	48	48	46	44	40	38	36	32
			Quad Cab Laramie (&2TH)	49	49	47	45	41	39	37	33
			Crew Cab ST (&2TA)	50	50	48	45	41	39	37	33
			Crew Cab Tradesman (&2TB)	52	52	50	48	44	42	40	35
			Crew Cab Express (&2TC)	54	54	52	49	45	43	41	36
			Crew Cab SLT (&2TG)	48	48	46	44	40	38	36	31
			Crew Cab Lone Star (&2TY)	52	52	50	47	43	41	39	34
			Crew Cab Big Horn (&2TZ)	52	52	50	47	43	41	39	34
			Crew Cab Outdoorsman (&2TT)	51	51	49	46	42	40	38	33
			Crew Cab Sport (&2TL)	49	49	47	45	41	39	37	33
			Crew Cab Laramie (&2TH)	51	51	49	47	43	41	39	34
			Crew Cab Laramie Longhorn (&2TK)	48	48	46	44	40	38	36	32

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 4WD									
			Reg Cab ST (&2TA)	48	48	47	45	42	40	38	34
			Reg Cab Tradesman (&2TB)	51	51	49	47	43	41	39	34
			Reg Cab Express (&2TC)	52	52	50	48	44	42	40	35
			Reg Cab SLT (&2TG)	44	44	42	40	37	35	33	29
			Reg Cab Outdoorsman (&2TT)	43	43	42	40	37	35	34	30
			Reg Cab Sport (&2TL)	46	46	44	42	38	36	34	30
			Quad Cab ST (&2TA)	49	49	47	45	42	40	38	34
			Quad Cab Tradesman (&2TB)	54	54	52	49	45	43	41	36
			Quad Cab Express (&2TC)	55	55	53	50	46	44	42	37
			Quad Cab SLT (&2TG)	49	49	47	45	41	39	37	33
			Quad Cab Lone Star (&2TY)	50	50	48	46	43	41	39	35
			Quad Cab Big Horn (&2TZ)	52	52	50	48	44	42	40	35
			Quad Cab Outdoorsman (&2TT)	53	53	51	48	44	42	40	35
			Quad Cab Sport (&2TL)	50	50	48	46	42	40	38	34
			Quad Cab Laramie (&2TH)	52	52	50	48	44	42	40	35
			Crew Cab ST (&2TA)	51	51	49	47	43	41	39	35
			Crew Cab Tradesman (&2TB)	57	57	55	52	48	46	43	38
			Crew Cab Express (&2TC)	56	56	54	51	47	45	43	38
			Crew Cab SLT (&2TG)	51	51	49	47	43	41	39	34
			Crew Cab Lone Star (&2TY)	54	54	52	50	46	44	42	38
			Crew Cab Big Horn (&2TZ)	54	54	52	49	45	43	41	36
			Crew Cab Outdoorsman (&2TT)	53	53	51	48	44	42	40	35
			Crew Cab Sport (&2TL)	52	52	50	48	44	42	40	35
			Crew Cab Laramie (&2TH)	54	54	52	49	45	43	41	36
			Crew Cab Laramie Longhorn (&2TK)	50	50	48	46	42	40	38	33

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 2WD									
			Reg Cab ST (&2TA)	39	39	38	36	33	31	30	26
			Reg Cab SLT (&2TG)	41	41	40	39	37	35	34	30
			Reg Cab Outdoorsman (&2TT)	44	44	43	41	39	37	35	31
			Crew Cab ST (&2TA)	47	47	46	44	42	40	38	34
			Crew Cab SLT (&2TG)	43	43	42	41	39	37	36	32
			Crew Cab Lone Star (&2TY)	43	43	42	41	39	37	36	32
			Crew Cab Big Horn (&2TZ)	44	44	43	41	39	37	36	32
			Crew Cab Outdoorsman (&2TT)	43	43	42	41	39	37	36	32
			Crew Cab Laramie (&2TH)	44	44	43	41	39	37	36	32
			Crew Cab Laramie Longhorn (&2TK)	41	41	40	39	37	35	34	30
			Mega Cab SLT (&2TG)	47	47	46	44	42	40	38	34
			Mega Cab Lone Star (&2TY)	47	47	46	44	42	40	38	34
			Mega Cab Big Horn (&2TZ)	47	47	46	44	42	40	38	34
			Mega Cab Outdoorsman (&2TT)	47	47	46	44	42	40	38	34
			Mega Cab Laramie (&2TH)	47	47	46	44	42	40	38	34
			Mega Cab Laramie Longhorn (&2TK)	44	44	43	41	39	37	36	32
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 2500 4WD									
			Reg Cab ST (&2TA)	42	42	41	39	37	35	33	29
			Reg Cab SLT (&2TG)	47	47	46	44	42	40	38	34
			Reg Cab Outdoorsman (&2TT)	47	47	46	44	41	39	37	33
			Crew Cab ST (&2TA)	49	49	48	46	44	42	40	36
			Crew Cab ST Power Wagon (&2TB)	44	44	43	42	40	38	36	32
			Crew Cab SLT (&2TG)	46	46	45	43	41	39	37	33
			Crew Cab Lone Star (&2TY)	46	46	45	43	41	39	38	34
			Crew Cab Big Horn (&2TZ)	46	46	45	43	41	39	37	33
			Crew Cab Outdoorsman (&2TT)	46	46	45	43	41	39	38	34
			Crew Cab Laramie Power Wagon (&2TJ)	42	42	41	39	37	35	34	30
			Crew Cab Laramie (&2TH)	46	46	45	43	41	39	38	34
			Crew Cab Laramie Longhorn (&2TK)	47	47	46	44	42	40	39	35
			Crew Cab Power Wagon (&2TP)	44	44	43	41	39	37	36	32
			Mega Cab SLT (&2TG)	48	48	47	45	43	41	39	35
			Mega Cab Lone Star (&2TY)	48	48	47	45	43	41	40	36
			Mega Cab Big Horn (&2TZ)	48	48	47	45	43	41	40	36
			Mega Cab Outdoorsman (&2TT)	48	48	47	45	43	41	39	35
			Mega Cab Laramie (&2TH)	48	48	47	45	43	41	40	36
			Mega Cab Laramie Longhorn (&2TK)	46	46	45	43	41	39	37	33
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 3500 2WD									
			Reg Cab ST (&2TA)	44	44	43	41	39	37	36	32
			Reg Cab SLT (&2TG)	41	41	40	38	35	33	32	28
			Crew Cab ST (&2TA)	42	42	41	40	38	36	35	31
			Crew Cab SLT (&2TG)	45	45	44	42	40	38	37	33
			Crew Cab Lone Star (&2TY)	44	44	43	41	39	37	36	32
			Crew Cab Big Horn (&2TZ)	44	44	43	41	39	37	36	32
			Crew Cab Outdoorsman (&2TT)	46	46	45	43	41	39	38	34
			Crew Cab Laramie (&2TH)	44	44	43	41	38	36	34	30
			Crew Cab Laramie Longhorn (&2TK)	42	42	40	38	35	33	32	28
			Mega Cab SLT (&2TG)	49	49	48	46	43	41	39	34
			Mega Cab Lone Star (&2TY)	48	48	47	45	43	41	39	34
			Mega Cab Big Horn (&2TZ)	48	48	47	45	43	41	39	34
			Mega Cab Outdoorsman (&2TT)	48	48	47	46	44	42	40	36
			Mega Cab Laramie (&2TH)	48	48	47	45	42	40	38	34
			Mega Cab Laramie Longhorn (&2TK)	46	46	45	43	40	38	36	32
			Mega Cab Laramie Longhorn (&2TM)	46	46	45	43	40	38	36	32
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 3500 4WD									
			Reg Cab ST (&2TA)	47	47	46	44	41	39	38	34
			Reg Cab SLT (&2TG)	46	46	45	43	40	38	36	32
			Crew Cab ST (&2TA)	48	48	47	46	44	42	40	36
			Crew Cab SLT (&2TG)	48	48	47	45	42	40	38	34
			Crew Cab Lone Star (&2TY)	48	48	47	45	42	40	38	34
			Crew Cab Big Horn (&2TZ)	48	48	47	45	42	40	38	34
			Crew Cab Outdoorsman (&2TT)	48	48	47	45	43	41	39	35
			Crew Cab Laramie (&2TH)	47	47	46	44	41	39	37	33
			Crew Cab Laramie Longhorn (&2TK)	44	44	43	41	38	36	35	31
			Mega Cab SLT (&2TG)	52	52	51	49	46	44	42	37
			Mega Cab Lone Star (&2TY)	51	51	50	48	46	44	42	37
			Mega Cab Big Horn (&2TZ)	51	51	50	48	46	44	42	37
			Mega Cab Outdoorsman (&2TT)	51	51	50	48	46	44	42	37
			Mega Cab Laramie (&2TH)	50	50	49	47	45	43	41	36
			Mega Cab Laramie Longhorn (&2TK)	48	48	47	45	42	40	38	33
			deduct w/o AutoTran (ex Mega Lonestar)	3	2	2	2	2	2	2	2

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	MITSUBISHI	OUTLANDER 2WD									
			OT45A - 4dr Wgn ES	63	63	61	58	53	51	50	46
			OT45D - 4dr Wgn SE	64	64	62	59	55	53	51	47
		OUTLANDER 4WD									
			OT45E - 4dr Wgn SE	65	65	63	60	56	54	52	48
			OT45Z - 4dr Wgn GT	66	66	64	61	57	55	53	48

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New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2013	MITSUBISHI									
	LANCER									
		LN41AM - 4dr Sdn DE MT	53	53	51	49	46	44	41	36
		LN41BM - 4dr Sdn ES MT	57	57	55	53	49	47	44	39
		LN41BV - 4dr Sdn ES AT	57	57	55	53	50	47	45	39
		LN41EV - 4dr Sdn SE AT	64	64	62	60	56	53	51	45
		LN41PM - 4dr Sdn GT MT	62	62	60	57	53	50	48	42
		LN41PV - 4dr Sdn GT AT	61	61	59	57	53	50	48	42
		LN41R - 4dr Sdn Ralliart	64	64	62	59	55	52	50	44
		LN45B - 5dr HB ES	57	57	55	53	49	47	44	39
		LN45P - 5dr HB GT	63	63	61	59	55	52	50	44
		LE41GSR - 4dr Sdn Evolution GSR	65	65	63	60	56	53	51	45
		LE41MR - 4dr Sdn Evolution MR	63	63	61	59	56	53	50	44
	OUTLANDER 2WD									
		OT45A - 4dr Wgn ES	54	54	52	49	45	43	41	37
		OT45D - 4dr Wgn SE	56	56	54	51	47	45	43	39
		OT45T - 4dr Wgn GT	57	57	55	52	47	45	43	39
	OUTLANDER 4WD									
		OT45E - 4dr Wgn SE	58	58	56	53	49	47	45	40
		OT45Z - 4dr Wgn GT	58	58	56	53	48	46	44	39
	OUTLANDER SPORT									
		OS45AM - 4dr Wgn ES MT	55	55	53	50	46	44	43	39
		OS45AA - 4dr Wgn ES AT	56	56	54	51	47	45	43	39
		OS45D - 4dr Wgn SE AT	54	54	52	49	45	43	42	38
		OS45T - 4dr Wgn LE AT	53	53	51	49	45	43	41	37
		OS45B - 4dr Wgn ES AT AWD	59	59	57	54	49	47	45	41
		OS45E - 4dr Wgn SE AT AWD	56	56	54	51	47	45	44	40
		OS45X - 4dr Wgn LE AT AWD	55	55	53	51	47	45	43	39

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New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2012	MITSUBISHI									
	GALANT									
		GA41G - 4dr Sdn ES	42	42	40	38	34	33	32	29
		GA41J - 4dr Sdn SE	47	47	45	42	38	37	35	32
	IMiEV									
		EV44ES - 4dr HB ES					54	52	51	47
		EV44SE - 4dr HB SE					50	49	48	45
	LANCER									
		LN41A - 4dr Sdn DE MT	47	47	45	43	39	37	34	29
		LN41BM - 4dr Sdn ES MT	50	50	48	46	42	40	37	32
		LN41BA - 4dr Sdn ES AT	50	50	48	46	43	40	38	32
		LN41E - 4dr Sdn SE AT	57	57	55	53	49	46	44	38
		LN41PM - 4dr Sdn GT MT	55	55	53	50	46	43	41	35
		LN41PA - 4dr Sdn GT AT	54	54	52	50	46	43	41	35
		LN41R - 4dr Sdn Ralliart	57	57	55	52	48	45	43	37
		LN45ES - 5dr HB ES	50	50	48	46	42	40	37	32
		LN45GT - 5dr HB GT	54	54	52	50	46	44	41	36
		LE41GSR - 4dr Sdn Evolution GSR	58	58	56	53	49	46	44	38
		LE41MR - 4dr Sdn Evolution MR	55	55	53	51	47	45	42	37
	OUTLANDER 2WD									
		OT45A - 4dr Wgn ES	47	47	45	42	38	37	35	32
		OT45D - 4dr Wgn SE	49	49	47	44	40	39	37	34
		OT45T - 4dr Wgn GT	50	50	48	45	40	39	37	34
	OUTLANDER 4WD									
		OT45E - 4dr Wgn SE	51	51	49	46	42	40	39	35
		OT45Z - 4dr Wgn GT	51	51	49	46	41	39	38	34
	OUTLANDER SPORT									
		OS45AM - 4dr Wgn ES MT	48	48	46	43	39	37	36	32
		OS45AA - 4dr Wgn ES AT	49	49	47	44	40	38	36	32
		OS45D - 4dr Wgn SE AT	47	47	45	42	38	36	35	31
		OS45E - 4dr Wgn SE AT AWD	49	49	47	44	40	38	37	33

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2014	KIA										
		FORTE									
			C3421 - 4dr Sdn LX MT	69	69	67	64	60	57	54	48
			C3422 - 4dr Sdn LX AT	68	68	66	63	58	56	53	48
			C5462 - 4dr Sdn EX AT	69	69	67	64	60	57	54	48
		SORENTO 2WD									
			73222 - 4dr Wgn LX GDI	62	62	60	57	52	50	48	44
			74222 - 4dr Wgn LX V6	65	65	62	59	54	52	50	46
			74242 - 4dr Wgn EX V6	63	63	60	57	52	50	48	44
			74282 - 4dr Wgn SX	62	62	59	56	51	49	48	44
			74292 - 4dr Wgn SX Limited	59	59	56	53	48	46	45	41
		SORENTO AWD									
			73422 - 4dr Wgn LX GDI	64	64	61	58	53	51	49	45
			74422 - 4dr Wgn LX V6	67	67	64	61	55	53	51	47
			74442 - 4dr Wgn EX V6	64	64	61	58	53	51	49	45
			74482 - 4dr Wgn SX	63	63	60	57	52	50	48	44
			74492 - 4dr Wgn SX Limited	60	60	57	54	49	47	46	42

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New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2013	KIA									
	FORTE									
		C5421 - 4dr Sdn LX MT	59	59	57	54	49	47	44	39
		C5422 - 4dr Sdn LX AT	59	59	57	54	50	48	45	40
		C5462 - 4dr Sdn EX AT	58	58	56	53	48	46	44	39
		C6482 - 4dr Sdn SX AT	60	60	58	55	50	48	46	41
	FORTE 5-DOOR									
		C5562 - 5dr HB EX AT	60	60	58	55	50	48	46	41
		C6582 - 5dr HB SX AT	60	60	58	55	50	48	45	40
	FORTE KOUP									
		D5261 - 2dr Cpe EX MT	61	61	59	56	51	49	46	41
		D5262 - 2dr Cpe EX AT	61	61	59	56	51	49	46	41
		D6281 - 2dr Cpe SX MT	60	60	58	55	50	48	46	41
		D6282 - 2dr Cpe SX AT	60	60	58	55	51	49	46	41
	OPTIMA									
		53222 - 4dr Sdn LX	63	63	60	57	52	49	47	41
		53242 - 4dr Sdn EX	62	62	60	57	52	49	47	41
		55282 - 4dr Sdn SX Turbo	61	61	59	56	51	48	46	40
		Z5222 - 4dr Sdn LX Hybrid	63	63	60	57	52	49	47	41
		Z5242 - 4dr Sdn EX Hybrid	61	61	58	55	50	47	45	39
	RIO									
		31421 - 4dr Sdn LX MT	60	60	58	55	51	49	46	41
		31422 - 4dr Sdn LX AT	59	59	57	55	51	48	46	40
		31462 - 4dr Sdn EX AT	59	59	57	54	50	48	45	40
		31482 - 4dr Sdn SX AT	62	62	60	57	52	50	47	42
		31521 - 5dr HB LX MT	63	63	61	58	54	51	49	43
		31522 - 5dr HB LX AT	61	61	59	56	52	50	47	42
		31562 - 5dr HB EX AT	61	61	59	56	52	49	47	41
		31581 - 5dr HB SX MT	63	63	61	58	53	51	48	43
		31582 - 5dr HB SX AT	64	64	62	59	54	51	49	43
	SORENTO 2WD									
		72222 - 4dr Wgn LX	59	59	56	53	48	46	45	41
		73222 - 4dr Wgn LX GDI	58	58	55	52	47	45	44	40
		74222 - 4dr Wgn LX V6	61	61	58	55	50	48	46	42
		73242 - 4dr Wgn EX GDI	57	57	55	52	47	45	44	40
		74242 - 4dr Wgn EX V6	58	58	55	52	47	45	44	40
		74282 - 4dr Wgn SX	58	58	55	52	47	45	44	40
	SORENTO AWD									
		73422 - 4dr Wgn LX GDI	58	58	56	53	48	46	44	40
		74422 - 4dr Wgn LX V6	61	61	58	55	50	48	46	42
		73442 - 4dr Wgn EX GDI	58	58	55	52	47	45	44	40
		74442 - 4dr Wgn EX V6	58	58	55	52	47	45	44	40
		74482 - 4dr Wgn SX	58	58	55	52	47	45	44	40

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	KIA	SOUL									
			B1511 - 4dr Wgn Base 1.6L MT	60	60	57	54	48	46	44	40
			B1512 - 4dr Wgn Base 1.6L AT	60	60	57	54	49	47	45	40
			B2521 - 4dr Wgn + MT	61	61	58	55	50	48	46	41
			B2522 - 4dr Wgn + AT	62	62	59	56	50	48	46	42
			B2542 - 4dr Wgn ! AT	61	61	58	55	50	48	46	41
		SPORTAGE 2WD									
			42221 - 4dr Wgn Base MT	63	63	60	57	52	50	48	43
			42222 - 4dr Wgn LX AT	58	58	56	53	49	47	45	41
			42242 - 4dr Wgn EX AT	57	57	55	52	48	46	44	40
			45282 - 4dr Wgn SX AT	60	60	58	55	50	48	46	42
		SPORTAGE 4WD									
			42422 - 4dr Wgn LX	60	60	58	55	50	48	46	42
			42442 - 4dr Wgn EX	59	59	57	54	49	47	46	42
			45482 - 4dr Wgn SX	61	61	59	56	51	49	47	43

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New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48
2012	KIA									
	FORTE									
		C5421 - 4dr Sdn LX MT	48	48	46	44	40	38	36	32
		C5422 - 4dr Sdn LX AT	48	48	46	44	41	39	37	33
		C5462 - 4dr Sdn EX AT	48	48	46	44	41	39	37	33
		C6482 - 4dr Sdn SX AT	49	49	47	45	42	40	38	34
	FORTE 5-DOOR									
		C5562 - 5dr HB EX AT	50	50	48	46	42	40	38	34
		C6582 - 5dr HB SX AT	50	50	48	46	43	41	39	35
	FORTE KOUP									
		D5261 - 2dr Cpe EX MT	50	50	48	46	43	41	39	34
		D5262 - 2dr Cpe EX AT	50	50	48	46	43	41	39	35
		D6281 - 2dr Cpe SX MT	51	51	49	47	44	42	40	35
		D6282 - 2dr Cpe SX AT	51	51	49	47	44	42	40	36
	OPTIMA									
		53221 - 4dr Sdn LX MT	51	51	49	46	41	39	37	33
		53222 - 4dr Sdn LX AT	53	53	50	47	42	40	38	34
		53242 - 4dr Sdn EX	51	51	49	46	41	39	37	33
		55242 - 4dr Sdn EX Turbo	52	52	49	46	41	39	38	34
		55282 - 4dr Sdn SX Turbo	49	49	47	44	40	38	36	32
		Z5262 - 4dr Sdn EX Hybrid	51	51	49	46	41	39	38	34
	RIO									
		31421 - 4dr Sdn LX MT	51	51	49	47	43	41	38	33
		31422 - 4dr Sdn LX AT	51	51	49	47	43	41	38	33
		31462 - 4dr Sdn EX AT	49	49	47	45	41	39	37	32
		31482 - 4dr Sdn SX AT	50	50	48	46	42	40	37	32
		31521 - 5dr HB LX MT	52	52	50	47	43	41	39	34
		31522 - 5dr HB LX AT	52	52	50	47	43	41	38	33
		31562 - 5dr HB EX AT	50	50	48	45	41	39	37	32
		31582 - 5dr HB SX AT	51	51	49	46	42	40	38	33
	SEDONA									
		64222 - 4dr Wgn LX	35	35	33	31	27	25	24	20
		64242 - 4dr Wgn EX	34	34	32	30	27	25	24	20
	SORENTO 2WD									
		72201 - 4dr Wgn Base	47	47	46	44	41	39	37	33
		72222 - 4dr Wgn LX	46	46	45	43	40	38	36	32
		73222 - 4dr Wgn LX GDI	46	46	45	43	40	38	36	32
		74222 - 4dr Wgn LX V6	44	44	43	41	38	36	35	31
		73242 - 4dr Wgn EX GDI	45	45	44	42	39	37	35	31
		74242 - 4dr Wgn EX V6	44	44	43	41	39	37	35	31
		74282 - 4dr Wgn SX	42	42	41	39	37	35	34	30

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New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	KIA	SORENTO AWD									
			73422 - 4dr Wgn LX GDI	45	45	44	42	39	37	35	31
			74422 - 4dr Wgn LX V6	46	46	45	43	40	38	36	32
			73442 - 4dr Wgn EX GDI	45	45	44	42	39	37	36	32
			74442 - 4dr Wgn EX V6	45	45	44	42	39	37	36	32
			74482 - 4dr Wgn SX	43	43	42	40	37	35	34	30
		SOUL									
			B1511 - 4dr Wgn Base 1.6L MT	50	50	48	45	41	39	37	32
			B1512 - 4dr Wgn Base 1.6L AT	50	50	48	45	40	38	36	32
			B2521 - 4dr Wgn + MT	50	50	48	45	41	39	37	33
			B2522 - 4dr Wgn + AT	50	50	47	44	39	37	36	32
			B2542 - 4dr Wgn ! AT	48	48	46	43	39	37	36	32
		SPORTAGE 2WD									
			42221 - 4dr Wgn Base MT	54	54	52	49	45	43	41	37
			42222 - 4dr Wgn LX AT	50	50	48	46	42	40	39	35
			42242 - 4dr Wgn EX AT	48	48	46	44	40	38	37	33
			45282 - 4dr Wgn SX AT	48	48	46	44	40	38	37	33
		SPORTAGE 4WD									
			42422 - 4dr Wgn LX	49	49	47	45	41	39	38	34
			42442 - 4dr Wgn EX	50	50	48	45	41	39	38	34
			45482 - 4dr Wgn SX	49	49	47	45	41	39	38	34

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2013 New Maserati Models

MASERATI		36	39	42	48	54	60
GRANTURISMO							
45AUS2	2dr Cpe S						
45AMC	2dr Cpe MC						
GRANTURISMO CONVERTIBLE							
45AGTC	2dr Conv 4.7						
45ACSP	2dr Conv Sport						
45AGTMC	2dr Conv MC						
QUATTROPORTE							
39ASUB	4dr Sdn S						
39AGTS	4dr Sdn GTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

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2012 New Maserati Models

MASERATI		36	39	42	48	54	60
GRANTURISMO							
45AF1	2dr Cpe 4.2						
45AUS1	2dr Cpe S 4.7						
GRANTURISMO CONVERTIBLE							
45AGTC	2dr Conv						
QUATTROPORTE							
39AAUB	4dr Sdn 4.2						
39ASUB	4dr Sdn S 4.7						
39AGTS	4dr Sdn 4.7 GTS						

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

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